UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 13, 2020

Applied Materials, Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation)

000-06920 (Commission File Number)

94-1655526 (IRS Employer Identification No.)

3050 Bowers Avenue P.O. Box 58039

Santa Clara, CA 95052-8039 (Address of principal executive offices)

Registrant's telephone number, including area code: (408) 727-5555

N/A

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol	Name of Each Exchange on Which Registered
Common Stock, par value \$.01 per share	AMAT	The NASDAQ Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act). \Box

Item 2.02 Results of Operations and Financial Condition.

On August 13, 2020, Applied Materials, Inc. ("Applied Materials") announced its financial results for its third quarter ended July 26, 2020. A copy of Applied Materials' press release is attached hereto as Exhibit 99.1.

The information contained herein and in the accompanying exhibit shall not be incorporated by reference into any filing of Applied Materials, whether made before or after the date hereof, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference in such filing. The information in this report, including the exhibit hereto, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	Press Release issued by Applied Materials, Inc. dated August 13, 2020
104	Cover Page Interactive Data File (formatted as inline XBRL)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Applied Materials, Inc. (Registrant)

Date: August 13, 2020

By: /s/ Teri A. Little

Teri A. Little Senior Vice President, Chief Legal Officer and Corporate Secretary





NEWS RELEASE

APPLIED MATERIALS ANNOUNCES THIRD QUARTER 2020 RESULTS

- Quarterly revenue of \$4.40 billion, up 23 percent year over year
- GAAP EPS of \$0.91 and non-GAAP EPS of \$1.06, up 49 percent and 43 percent year over year, respectively
- Returned \$402 million to shareholders

SANTA CLARA, Calif., Aug. 13, 2020 — Applied Materials, Inc. (NASDAQ: AMAT) today reported results for its third quarter ended July 26, 2020.

Third Quarter Results

Applied generated revenue of \$4.40 billion. On a GAAP basis, the company recorded gross margin of 44.5 percent, operating income of \$1.11 billion or 25.2 percent of net sales, and earnings per share (EPS) of \$0.91.

On a non-GAAP adjusted basis, the company reported gross margin of 45.0 percent, operating income of \$1.16 billion or 26.4 percent of net sales, and EPS of \$1.06.

The company returned \$402 million to shareholders including \$200 million in share repurchases and dividends of \$202 million.

"Thanks to the hard work and agility of our employees and suppliers, Applied Materials is operating at pre-COVID levels of productivity and delivering outstanding financial results," said Gary Dickerson, president and CEO. "By addressing our customers' highest value problems, Applied is outperforming today and is positioned to grow faster than our markets over the next several years."

Quarterly Results Summary

	 Q3 FY2020	Q3 FY2019		Change			
	(In millions, except per share amounts and percentages)						
Net sales	\$ 4,395	\$	3,562	23%			
Gross margin	44.5 %		43.7 %	0.8 points			
Operating margin	25.2 %		22.5 %	2.7 points			
Net income	\$ 6 841 \$		571	47%			
Diluted earnings per share	\$ 0.91	\$	0.61	49%			
Non-GAAP Adjusted Results							
Non-GAAP adjusted gross margin	45.0 %		44.0 %	1.0 points			
Non-GAAP adjusted operating margin	26.4 %		23.0 %	3.4 points			
Non-GAAP adjusted net income	\$ 976	\$	692	41%			
Non-GAAP adjusted diluted EPS	\$ 1.06	\$	0.74	43%			

A reconciliation of the GAAP and non-GAAP adjusted results is provided in the financial tables included in this release. See also "Use of Non-GAAP Adjusted Financial Measures" section.

Business Outlook

In the fourth quarter of fiscal 2020, Applied expects net sales to be approximately \$4.60 billion, plus or minus \$200 million. Non-GAAP adjusted diluted EPS is expected to be in the range of \$1.11 to \$1.23.

This outlook for non-GAAP adjusted diluted EPS excludes known charges related to completed acquisitions of \$0.01 per share, includes the normalized tax benefit of share-based compensation of \$0.02 per share and a net income tax benefit related to intra-entity intangible asset transfers of \$0.02 per share, but does not reflect any items that are unknown at this time, such as any additional charges related to acquisitions or other non-operational or unusual items, as well as other tax related items, which we are not able to predict without unreasonable efforts due to their inherent uncertainty.

Third Quarter Reportable Segment Information

Semiconductor Systems	 Q3 FY2020	(Q3 FY2019
	(In millions, ex	cept per	centages)
Net sales	\$ 2,916	\$	2,273
Foundry, logic and other	55 %		49 %
DRAM	22 %		27 %
Flash memory	23 %		24 %
Operating income	958		613
Operating margin	32.9 %		27.0 %
Non-GAAP Adjusted Results			
Non-GAAP adjusted operating income	\$ 982	\$	624
Non-GAAP adjusted operating margin	33.7 %		27.5 %

<u>Applied Global Services</u>	 Q3 FY2020	Q3 FY2019
	(In millions, except	percentages)
Net sales	\$ 1,034 \$	931
Operating income	273	259
Operating margin	26.4 %	27.8 %
Non-GAAP Adjusted Results		
Non-GAAP adjusted operating income	\$ 277 \$	259
Non-GAAP adjusted operating margin	26.8 %	27.8 %

Display and Adjacent Markets	Q3 FY2020		Q3 FY2019
	 (In millions, exc	ept p	ercentages)
Net sales	\$ 425	\$	339
Operating income	83		41
Operating margin	19.5 %		12.1 %
Non-GAAP Adjusted Results			
Non-GAAP adjusted operating income	\$ 87	\$	44
Non-GAAP adjusted operating margin	20.5 %		13.0 %

Use of Non-GAAP Adjusted Financial Measures

Applied provides investors with certain non-GAAP adjusted financial measures, which are adjusted for the impact of certain costs, expenses, gains and losses, including certain items related to mergers and acquisitions; restructuring charges and any associated adjustments; certain incremental expenses related to COVID-19; impairments of assets, or investments; gain or loss on sale of strategic investments; loss on early extinguishment of debt; certain income tax items and other discrete adjustments. On a non-GAAP basis, the tax effect related to share-based compensation is recognized ratably over the fiscal year. Additionally, non-GAAP results exclude estimated discrete income tax expense items associated with U.S. tax legislation. Reconciliations of these non-GAAP measures to the most directly comparable financial measures calculated and presented in accordance with GAAP are provided in the financial tables included in this release.

Management uses these non-GAAP adjusted financial measures to evaluate the company's operating and financial performance and for planning purposes, and as performance measures in its executive compensation program. Applied believes these measures enhance an overall understanding of its performance and investors' ability to review the company's business from the same perspective as the company's management, and facilitate comparisons of this period's results with prior periods on a consistent basis by excluding items that management does not believe are indicative of Applied's ongoing operating performance. There are limitations in using non-GAAP financial measures because the non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles, may be different from non-GAAP financial measures used by other companies, and may exclude certain items that may have a material impact upon our reported financial results. The presentation of this additional information is not meant to be considered in isolation or as a substitute for the directly comparable financial measures prepared in accordance with GAAP.

Webcast Information

Applied Materials will discuss these results during an earnings call that begins at 1:30 p.m. Pacific Time today. A live webcast and related slide presentation will be available at <u>www.appliedmaterials.com</u>. A replay will be available on the website beginning at 5:00 p.m. Pacific Time today.

Forward-Looking Statements

This press release contains forward-looking statements, including those regarding anticipated growth and trends in our businesses and markets, industry outlooks and demand drivers, technology transitions, our business and financial performance and market share positions, our capital allocation, our investment and growth strategies, our development of new products and technologies, our business outlook for the fourth guarter of fiscal 2020 and beyond, the impact of the COVID-19 pandemic and responses thereto on our operations and financial results; and other statements that are not historical facts. These statements and their underlying assumptions are subject to risks and uncertainties and are not guarantees of future performance. Factors that could cause actual results to differ materially from those expressed or implied by such statements include, without limitation: the level of demand for our products; global economic and industry conditions; the effects of regional or global health epidemics, including the severity and duration of the COVID-19 pandemic; global trade issues and changes in trade and export license policies, including the impact of the rules published by the U.S. Department of Commerce on April 28, 2020 and May 15, 2020 relating to certain export license requirements; consumer demand for electronic products; the demand for semiconductors; customers' technology and capacity requirements; the introduction of new and innovative technologies, and the timing of technology transitions; our ability to develop, deliver and support new products and technologies; the concentrated nature of our customer base; changes in income tax laws; our ability to expand our current markets, increase market share and develop new markets; market acceptance of existing and newly developed products; our ability to obtain and protect intellectual property rights in key technologies; our ability to achieve the objectives of operational and strategic initiatives, align our resources and cost structure with business conditions, and attract, motivate and retain key employees; the variability of operating expenses and results among products and segments, and our ability to accurately forecast future results, market conditions, customer requirements and business needs; and other risks and uncertainties described in our SEC filings, including our recent Forms 10-Q and 8-K. All forward-looking statements are based on management's current estimates, projections and assumptions, and we assume no obligation to update them.

About Applied Materials

Applied Materials, Inc. (Nasdaq: AMAT) is the leader in materials engineering solutions used to produce virtually every new chip and advanced display in the world. Our expertise in modifying materials at atomic levels and on an industrial scale enables customers to transform possibilities into reality. At Applied Materials, our innovations make possible the technology shaping the future. Learn more at <u>www.appliedmaterials.com</u>.

Contact:

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APPLIED MATERIALS, INC. UNAUDITED CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS

	Three Months Ended			 Nine Mo	Ended		
(<u>In millions, except per share amounts)</u>		July 26, 2020		July 28, 2019	July 26, 2020		July 28, 2019
Net sales	\$	4,395	\$	3,562	\$ 12,514	\$	10,854
Cost of products sold		2,440		2,005	6,952		6,102
Gross profit		1,955		1,557	5,562		4,752
Operating expenses:							
Research, development and engineering		572		515	1,674		1,539
Marketing and selling		130		128	395		392
General and administrative		145		112	 411		335
Total operating expenses		847		755	 2,480		2,266
Income from operations		1,108		802	 3,082		2,486
Interest expense		61		58	181		178
Interest and other income (loss), net		(7)		38	22		121
Income before income taxes		1,040		782	 2,923		2,429
Provision for income taxes		199		211	435		421
Net income	\$	841	\$	571	\$ 2,488	\$	2,008
Earnings per share:							
Basic	\$	0.92	\$	0.61	\$ 2.71	\$	2.13
Diluted	\$	0.91	\$	0.61	\$ 2.69	\$	2.11
Weighted average number of shares:							
Basic		915		929	916		943
Diluted		922		937	924		950

APPLIED MATERIALS, INC. UNAUDITED CONSOLIDATED CONDENSED BALANCE SHEETS

(<u>In millions)</u>	July 26, 2020		October 27, 2019
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 4,350	\$	3,129
Short-term investments	406		489
Accounts receivable, net	2,806		2,533
Inventories	3,952		3,474
Other current assets	734		581
Total current assets	 12,248		10,206
Long-term investments	1,538		1,703
Property, plant and equipment, net	1,530		1,529
Goodwill	3,474		3,399
Purchased technology and other intangible assets, net	157		156
Deferred income taxes and other assets	2,224		2,031
Total assets	\$ 21,171	\$	19,024
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities:			
Current portion of long-term debt	\$ —	\$	600
Accounts payable and accrued expenses	2,895		2,511
Contract liabilities	1,390		1,336
Total current liabilities	 4,285		4,447
Long-term debt, net of current portion	5,447		4,713
Income taxes payable	1,237		1,275
Other liabilities	633		375
Total liabilities	 11,602		10,810
Total stockholders' equity	 9,569		8,214
Total liabilities and stockholders' equity	\$ 21,171	\$	19,024

APPLIED MATERIALS, INC. UNAUDITED CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

	Three Months Ended				Nine Mo	nths E	nths Ended		
(In millions)		July 26, 2020		July 28, 2019		July 26, 2020		July 28, 2019	
Cash flows from operating activities:		2020		2015		2020		2015	
Net income	\$	841	\$	571	\$	2,488	\$	2,008	
Adjustments required to reconcile net income to cash provided by operating activities:									
Depreciation and amortization		94		89		279		271	
Share-based compensation		70		67		234		197	
Deferred income taxes		79		8		98		57	
Other		33		(10)		55		(19)	
Net change in operating assets and liabilities		(250)		62		(665)		(93)	
Cash provided by operating activities		867		787		2,489		2,421	
Cash flows from investing activities:									
Capital expenditures		(87)		(93)		(260)		(344)	
Cash paid for acquisitions, net of cash acquired		(80)		(5)		(107)		(28)	
Proceeds from sales and maturities of investments		353		479		1,388		1,385	
Purchases of investments		(178)		(543)		(1,010)		(1,370)	
Cash provided by (used in) investing activities	_	8		(162)		11		(357)	
Cash flows from financing activities:							·		
Debt borrowings, net of issuance costs		1,481				2,979		_	
Debt repayments		(2,882)				(2,882)		_	
Proceeds from common stock issuances				—		91		73	
Common stock repurchases		(200)		(528)		(599)		(1,903)	
Tax withholding payments for vested equity awards		(3)		(3)		(166)		(83)	
Payments of dividends to stockholders		(202)		(196)		(587)		(577)	
Cash used in financing activities		(1,806)		(727)		(1,164)		(2,490)	
Increase (decrease) in cash, cash equivalents and restricted cash equivalents		(931)		(102)		1,336		(426)	
Cash, cash equivalents and restricted cash equivalents—beginning of period		5,396		3,116		3,129		3,440	
Cash, cash equivalents and restricted cash equivalents — end of period	\$	4,465	\$	3,014	\$	4,465	\$	3,014	
Reconciliation of cash, cash equivalents, and restricted cash equivalents									
Cash and cash equivalents	\$	4,350	\$	3,014	\$	4,350	\$	3,014	
Restricted cash equivalents included in deferred income taxes and other assets		115			<u> </u>	115			
Total cash, cash equivalents, and restricted cash equivalents	\$	4,465	\$	3,014	\$	4,465	\$	3,014	
Supplemental cash flow information:									
Cash payments for income taxes	\$	238	\$	221	\$	519	\$	453	
Cash refunds from income taxes	\$		\$	2	\$	5	\$	20	
Cash payments for interest	\$	41	\$	33	\$	151	\$	143	

APPLIED MATERIALS, INC. UNAUDITED SUPPLEMENTAL INFORMATION

Corporate and Other

(<u>In millions)</u>	Q3 F	Y2020	Q3	FY2019
Unallocated net sales	\$	20	\$	19
Unallocated cost of products sold and expenses		(156)		(63)
Share-based compensation		(70)		(67)
Total	\$	(206)	\$	(111)

Additional Information

	Q3 FY2020	Q3 FY2019
Net Sales by Geography (In millions)		
United States	399	552
% of Total	9 %	15 %
Europe	196	162
% of Total	5 %	5 %
Japan	472	556
% of Total	11 %	16 %
Korea	1,051	445
% of Total	24 %	12 %
Taiwan	687	596
% of Total	16 %	17 %
Southeast Asia	120	134
% of Total	2 %	4 %
China	1,470	1,117
% of Total	33 %	31 %
Employees (In thousands)		
Regular Full Time	23.6	21.6

APPLIED MATERIALS, INC. UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS

	Three Mor	nded		Nine Mo	nths Er	s Ended	
(In millions, except percentages)	 July 26, July 28, 2020 2019			July 26, 2020			July 28, 2019
Non-GAAP Adjusted Gross Profit	 2020		2013		2020		2013
Reported gross profit - GAAP basis	\$ 1,955	\$	1,557	\$	5,562	\$	4,752
Certain items associated with acquisitions ¹	8		9		25		28
Certain incremental expenses related to COVID-19 ⁵	15		_		23		_
Non-GAAP adjusted gross profit	\$ 1,978	\$	1,566	\$	5,610	\$	4,780
Non-GAAP adjusted gross margin	 45.0 %		44.0 %		44.8 %		44.0 %
Non-GAAP Adjusted Operating Income							
Reported operating income - GAAP basis	\$ 1,108	\$	802	\$	3,082	\$	2,486
Certain items associated with acquisitions ¹	12		13		38		41
Acquisition integration and deal costs	20		5		54		12
Certain incremental expenses related to COVID-19 ⁵	20				30		—
Non-GAAP adjusted operating income	\$ 1,160	\$	820	\$	3,204	\$	2,539
Non-GAAP adjusted operating margin	 26.4 %		23.0 %		25.6 %		23.4 %
Non-GAAP Adjusted Net Income							
Reported net income - GAAP basis	\$ 841	\$	571	\$	2,488	\$	2,008
Certain items associated with acquisitions ¹	12		13		38		41
Acquisition integration and deal costs	20		5		54		12
Certain incremental expenses related to COVID-19 ⁵	20		—		30		—
Realized loss (gain) on strategic investments, net	(8)		1		(1)		(6)
Unrealized loss (gain) on strategic investments, net	(5)		(9)		(1)		(25)
Loss on early extinguishment of debt	33		—		33		—
Income tax effect of share-based compensation ²	12		—		(13)		(4)
Income tax effect of changes in applicable U.S. tax laws ³	—		—		—		(24)
Income tax effects related to intra-entity intangible asset transfers	67		115		104		56
Resolution of prior years' income tax filings and other tax items	(1)		(1)		(5)		75
Income tax effect of non-GAAP adjustments ⁴	 (15)		(3)		(30)		(2)
Non-GAAP adjusted net income	\$ 976	\$	692	\$	2,697	\$	2,131

1 These items are incremental charges attributable to completed acquisitions, consisting of amortization of purchased intangible assets.

2 GAAP basis tax benefit related to share-based compensation is recognized ratably over the fiscal year on a non-GAAP basis.

³ Charges to income tax provision related to a one-time transition tax as a result of U.S. tax legislation.

4 Adjustment to provision for income taxes related to non-GAAP adjustments reflected in income before income taxes.

⁵ Temporary incremental employee compensation during the COVID-19 pandemic.

APPLIED MATERIALS, INC. UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS

		Three Months Ended			Nine Months Ended			
(<u>In millions, except per share amounts)</u>	_	July 26, 2020		July 28, 2019		July 26, 2020		July 28, 2019
Non-GAAP Adjusted Earnings Per Diluted Share								
Reported earnings per diluted share - GAAP basis	\$	0.91	\$	0.61	\$	2.69	\$	2.11
Certain items associated with acquisitions		0.01		0.01		0.04		0.04
Acquisition integration and deal costs		0.02		0.01		0.05		0.01
Certain incremental expenses related to COVID-19		0.02		_		0.03		_
Loss on early extinguishment of debt		0.03		_		0.03		—
Realized loss (gain) on strategic investments, net		(0.01)		_		—		—
Unrealized loss (gain) on strategic investments, net		_		(0.01)		—		(0.03)
Income tax effect of share-based compensation		0.01		_		(0.02)		_
Income tax effect of changes in applicable U.S. tax laws		_		_				(0.03)
Income tax effects related to intra-entity intangible asset transfers		0.07		0.12		0.11		0.06
Resolution of prior years' income tax filings and other tax items		_		_		(0.01)		0.08
Non-GAAP adjusted earnings per diluted share	\$	1.06	\$	0.74	\$	2.92	\$	2.24
Weighted average number of diluted shares		922		937	-	924		950

APPLIED MATERIALS, INC. UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS

	Three Months Ended			ded	Nine Months Ended			
(In millions, except percentages)		July 26, 2020		July 28, 2019		July 26, 2020		July 28, 2019
Semiconductor Systems Non-GAAP Adjusted Operating Income								
Reported operating income - GAAP basis	\$	958	\$	613	\$	2,655	\$	1,823
Certain items associated with acquisitions ¹		9		11		29		32
Acquisition integration costs		1		—		1		_
Certain incremental expenses related to COVID-19 ²		14		—		20		_
Non-GAAP adjusted operating income	\$	982	\$	624	\$	2,705	\$	1,855
Non-GAAP adjusted operating margin		33.7 %		27.5 %		32.6 %		27.6 %
AGS Non-GAAP Adjusted Operating Income								
Reported operating income - GAAP basis	\$	273	\$	259	\$	807	\$	827
Certain incremental expenses related to COVID-19 ²		4		_		8		_
Non-GAAP adjusted operating income	\$	277	\$	259	\$	815	\$	827
Non-GAAP adjusted operating margin		26.8 %		27.8 %		26.7 %		28.7 %
Display and Adjacent Markets Non-GAAP Adjusted Operating Income								
Reported operating income - GAAP basis	\$	83	\$	41	\$	196	\$	198
Certain items associated with acquisitions ¹		3		2		9		9
Acquisition integration costs		—		1				1
Certain incremental expenses related to COVID-19 ²		1				1		_
Non-GAAP adjusted operating income	\$	87	\$	44	\$	206	\$	208
Non-GAAP adjusted operating margin		20.5 %		13.0 %		18.4 %		17.4 %

1 These items are incremental charges attributable to completed acquisitions, consisting of amortization of purchased intangible assets.

² Temporary incremental employee compensation during the COVID-19 pandemic.

Note: The reconciliation of GAAP and non-GAAP adjusted segment results above does not include certain revenues, costs of products sold and operating expenses that are reported within corporate and other and included in consolidated operating income.

UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED EFFECTIVE INCOME TAX RATE

(In millions, except percentages)	 Three Months Ended July 26, 2020	
Provision for income taxes - GAAP basis (a)	\$ 199	
Income tax effect of share-based compensation	(12)	
Income tax effects related to intra-entity intangible asset transfers	(67)	
Resolutions of prior years' income tax filings and other tax items	1	
Income tax effect of non-GAAP adjustments	15	
Non-GAAP adjusted provision for income taxes (b)	\$ 136	
Income before income taxes - GAAP basis (c)	\$ 1,040	
Certain items associated with acquisitions	12	
Acquisition integration and deal costs	20	
Certain incremental expenses related to COVID-19	20	
Realized loss (gain) on strategic investments, net	(8)	
Unrealized loss (gain) on strategic investments, net	(5)	
Loss on early extinguishment of debt	33	
Non-GAAP adjusted income before income taxes (d)	\$ 1,112	
Effective income tax rate - GAAP basis <i>(a/c)</i>	 19.1 %	
Non-GAAP adjusted effective income tax rate (b/d)	 12.2 %	