## NEWS RELEASE

## APPLIED MATERIALS ANNOUNCES SECOND QUARTER RESULTS

- Orders of $\$ 2.63$ billion, up 16 percent year over year.
- Net sales of $\$ 2.35$ billion, up 19 percent year over year led by growth in the Silicon Systems Group.
- Non-GAAP adjusted operating income of $\$ 482$ million, up 69 percent year over year. GAAP operating income of $\$ 387$ million.
- Non-GAAP adjusted diluted EPS of $\$ 0.28$, up 75 percent year over year. GAAP diluted EPS of $\$ 0.21$.

SANTA CLARA, Calif., May 15, 2014 - Applied Materials, Inc. (NASDAQ:AMAT), the global leader in precision materials engineering solutions for the semiconductor, display and solar industries, today reported results for its second quarter of fiscal 2014 ended April 27, 2014.

Applied generated orders of $\$ 2.63$ billion, up 15 percent from the prior quarter led by increases in Display and Silicon Systems. Net sales of $\$ 2.35$ billion were up 7 percent sequentially led by growth in Silicon Systems. Non-GAAP adjusted gross margin increased 170 basis points from the prior quarter to 44.2 percent. Non-GAAP adjusted operating income grew 27 percent sequentially to $\$ 482$ million or 20.5 percent of net sales. Non-GAAP adjusted net income grew 25 percent sequentially to $\$ 348$ million or $\$ 0.28$ per diluted share. The company recorded GAAP gross margin of 42.5 percent, operating income of $\$ 387$ million or 16.4 percent of net sales, and net income of $\$ 262$ million or $\$ 0.21$ per diluted share.
"Applied gained 1.4 points of wafer fab equipment market share in 2013 as we enabled major technology inflections for our customers with our unique capabilities in precision materials engineering," said Gary Dickerson, president and CEO. "We are also delivering significant improvements in our financial performance and have expanded our operating margins to their highest level in nearly three years."

## Quarterly Results Summary

| GAAP Results | Q2 FY2014 | Q1 FY2014 | Q2 FY2013 |
| :---: | :---: | :---: | :---: |
| Net sales | \$2.35 billion | \$2.19 billion | \$1.97 billion |
| Operating income (loss) | \$387 million | \$330 million | \$(68) million |
| Net income (loss) | \$262 million | \$253 million | \$(129) million |
| Diluted earnings (loss) per share (EPS) | \$0.21 | \$0.21 | \$(0.11) |
| Non-GAAP Adjusted Results |  |  |  |
| Non-GAAP adjusted operating income | \$482 million | \$380 million | \$285 million |
| Non-GAAP adjusted net income | \$348 million | \$279 million | \$199 million |
| Non-GAAP adjusted diluted EPS | \$0.28 | \$0.23 | \$0.16 |

Applied's non-GAAP adjusted results exclude the impact of the following, where applicable: certain acquisition-related costs; restructuring charges and any associated adjustments; impairments of assets, goodwill, or investments; gain or loss on sale of strategic investments; and certain tax items. A reconciliation of the GAAP and non-GAAP adjusted results is provided in the financial tables included in this release. See also "Use of Non-GAAP Adjusted Financial Measures" section.

## Second Quarter Reportable Segment Results and Comparisons to the Prior Quarter

Silicon Systems Group (SSG) orders were $\$ 1.66$ billion, up 6 percent, with increases in DRAM and logic/other more than offsetting declines in foundry and flash. Net sales increased 7 percent to $\$ 1.58$ billion. Non-GAAP adjusted operating income increased to $\$ 433$ million or 27.3 percent of net sales. GAAP operating income increased to $\$ 391$ million or 24.7 percent of net sales. New order composition was: foundry 50 percent; flash 21 percent; DRAM 17 percent; and logic/other 12 percent.

Applied Global Services (AGS) orders were $\$ 537$ million, down 10 percent, primarily due to service contract renewals being seasonally higher in the first quarter. Net sales of $\$ 534$ million were up 5 percent. Non-GAAP adjusted operating income increased to $\$ 150$ million or 28.1 percent of net sales. GAAP operating income increased to $\$ 148$ million or 27.7 percent of net sales.

Display orders of $\$ 340$ million rose from $\$ 79$ million in the prior quarter, primarily reflecting orders for TV production capacity. Net sales declined 8 percent to $\$ 147$ million. Operating income was $\$ 26$ million or 17.7 percent of net sales both on a GAAP and non-GAAP adjusted basis.

Energy and Environmental Solutions (EES) orders grew to $\$ 88$ million and net sales rose to $\$ 88$ million. EES had a non-GAAP adjusted operating income of $\$ 7$ million or 8 percent of net sales and GAAP operating income of $\$ 5$ million or 6 percent of net sales.

Backlog grew 12 percent sequentially to $\$ 2.74$ billion including positive adjustments of $\$ 23$ million, primarily related to EES re-bookings. Backlog composition by segment was: SSG 53 percent; AGS 24 percent; Display 17 percent; and EES 6 percent.

Second quarter gross margin included the benefit of non-recurring items equivalent to approximately 50 basis points of company gross margin.

## Business Outlook

For the third quarter of fiscal 2014, Applied expects net sales to be in the range of flat to down 5 percent from the previous quarter and up by approximately 13 percent to 19 percent from the year-ago period. Non-GAAP adjusted diluted EPS is expected to be in the range of $\$ 0.25$ to $\$ 0.29$ and up by approximately 39 percent to 61 percent year over year.

This outlook excludes known charges related to completed acquisitions and integration costs of $\$ 0.03$ per share. The outlook does not exclude other non-GAAP adjustments that may arise subsequent to this release.

## Use of Non-GAAP Adjusted Financial Measures

Management uses non-GAAP adjusted results to evaluate the company's operating and financial performance in light of business objectives and for planning purposes. These measures are not in accordance with GAAP and may differ from nonGAAP methods of accounting and reporting used by other companies. Applied believes these measures enhance investors’ ability to review the company's business from the same perspective as the company's management and facilitate comparisons of this period's results with prior periods. The presentation of this additional information should not be considered a substitute for results prepared in accordance with GAAP.

## Webcast Information

Applied Materials will discuss these results during an earnings call that begins at 1:30 p.m. Pacific Time today. A live webcast will be available at www.appliedmaterials.com. A replay will be available on the website beginning at 5:00 p.m. Pacific Time today.

## Forward-Looking Statements

This press release contains forward-looking statements, including those regarding Applied's performance, momentum and opportunities; industry trends; and its business outlook for the third quarter of fiscal 2014. These statements and their underlying assumptions are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements, including but not limited to: the level of demand for Applied's products, which is subject to many factors, including uncertain global economic and industry conditions, end-demand for electronic products and semiconductors, and customers' new technology and capacity requirements; the timing and nature of technology transitions; the concentrated nature of Applied's customer base; Applied's ability to (i) develop, deliver and support a broad range of products and expand its markets, (ii) achieve the objectives of operational and strategic initiatives, (iii) obtain and protect intellectual property rights in key technologies, (iv) attract, motivate and retain key employees, (v) successfully complete the announced business combination and realize expected benefits and synergies, and (vi) accurately forecast future results, which depends on multiple assumptions related to, without limitation, market conditions, customer requirements and business needs; and other risks described in Applied's SEC filings, including its most recent Forms 10-Q and 8-K. All forwardlooking statements are based on management's estimates, projections and assumptions as of the date hereof. The company undertakes no obligation to update any forward-looking statements.

## About Applied Materials

Applied Materials, Inc. (Nasdaq:AMAT) is the global leader in providing innovative equipment, services and software to enable the manufacture of advanced semiconductor, flat panel display and solar photovoltaic products. Our technologies help make innovations like smartphones, flat screen TVs and solar panels more affordable and accessible to consumers and businesses around the world. Learn more at www.appliedmaterials.com.

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## APPLIED MATERIALS, INC.

## UNAUDITED CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS

(In millions, except per share amounts)
Net sales
Cost of products sold
Gross margin
Operating expenses:
Research, development and engineering
Marketing and selling
General and administrative
Impairment of goodwill and intangible assets
Restructuring charges and asset impairments
Total operating expenses
Income (loss) from operations
Interest expense
Interest and other income, net
Income (loss) before income taxes
Provision for income taxes
Net income (loss)
Earnings (loss) per share:
Basic
Diluted
Weighted average number of shares:
Basic
Diluted

| Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { April 27, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { January } 26, \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { April 28, } \\ 2013 \end{gathered}$ |  | $\begin{aligned} & \text { April 27, } \\ & 2014, \end{aligned}$ |  | $\begin{gathered} \text { April 28, } \\ 2013 \end{gathered}$ |  |
| \$ | 2,353 | \$ | 2,190 | \$ | 1,973 | \$ | 4,543 | \$ | 3,546 |
|  | 1,352 |  | 1,299 |  | 1,165 |  | 2,651 |  | 2,156 |
|  | 1,001 |  | 891 |  | 808 |  | 1,892 |  | 1,390 |
|  | 355 |  | 356 |  | 344 |  | 711 |  | 648 |
|  | 107 |  | 109 |  | 118 |  | 216 |  | 223 |
|  | 152 |  | 89 |  | 126 |  | 241 |  | 251 |
|  | - |  | - |  | 278 |  | - |  | 278 |
|  | - |  | 7 |  | 10 |  | 7 |  | 19 |
|  | 614 |  | 561 |  | 876 |  | 1,175 |  | 1,419 |
|  | 387 |  | 330 |  | (68) |  | 717 |  | (29) |
|  | 23 |  | 25 |  | 24 |  | 48 |  | 48 |
|  | 1 |  | 10 |  | 2 |  | 11 |  | 5 |
|  | 365 |  | 315 |  | (90) |  | 680 |  | (72) |
|  | 103 |  | 62 |  | 39 |  | 165 |  | 23 |
| \$ | 262 | \$ | 253 | \$ | (129) | \$ | 515 | \$ | (95) |
|  | 0.22 | \$ | 0.21 | \$ | (0.11) | \$ | 0.43 | \$ | (0.08) |
| \$ | 0.21 | \$ | 0.21 | \$ | (0.11) | \$ | 0.42 | \$ | (0.08) |
|  | 1,216 |  | 1,206 |  | 1,203 |  | 1,211 |  | 1,200 |
|  | 1,229 |  | 1,225 |  | 1,203 |  | 1,227 |  | 1,200 |

## APPLIED MATERIALS, INC.

UNAUDITED CONSOLIDATED CONDENSED BALANCE SHEETS
(In millions)

## ASSETS

Current assets:
Cash and cash equivalents
Short-term investments
Accounts receivable, net
Inventories
Other current assets
Total current assets
Long-term investments
Property, plant and equipment, net
Goodwill
Purchased technology and other intangible assets, net
Deferred income taxes and other assets
Total assets
LIABILITIES AND STOCKHOLDERS' EQUITY
Current liabilities:
Accounts payable and accrued expenses
Customer deposits and deferred revenue
Total current liabilities
Long-term debt
Other liabilities
Total liabilities
Total stockholders' equity
Total liabilities and stockholders' equity

| $\underset{2014}{\text { April } 27, ~}$ |  | $\begin{gathered} \text { January } 26, \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { October } 27, \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 2,453 | \$ | 2,144 | \$ | 1,711 |
|  | 146 |  | 145 |  | 180 |
|  | 1,615 |  | 1,510 |  | 1,633 |
|  | 1,564 |  | 1,533 |  | 1,413 |
|  | 623 |  | 682 |  | 705 |
|  | 6,401 |  | 6,014 |  | 5,642 |
|  | 836 |  | 833 |  | 1,005 |
|  | 855 |  | 846 |  | 850 |
|  | 3,294 |  | 3,294 |  | 3,294 |
|  | 1,018 |  | 1,057 |  | 1,103 |
|  | 151 |  | 155 |  | 149 |
| \$ | 12,555 | \$ | 12,199 | \$ | 12,043 |


| \$ | 1,663 | \$ | 1,576 | \$ | 1,649 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 999 |  | 901 |  | 794 |
|  | 2,662 |  | 2,477 |  | 2,443 |
|  | 1,947 |  | 1,946 |  | 1,946 |
|  | 471 |  | 535 |  | 566 |
|  | 5,080 |  | 4,958 |  | 4,955 |
|  | 7,475 |  | 7,241 |  | 7,088 |
| \$ | 12,555 | \$ | 12,199 | \$ | 12,043 |

## APPLIED MATERIALS, INC. <br> UNAUDITED CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

(In millions)
Cash flows from operating activities:
Net income (loss)
Adjustments required to reconcile net income (loss) to cash provided by operating activities:

Depreciation and amortization
Impairment of goodwill and intangible assets
Restructuring charges and asset impairments
Unrealized loss (gain) on derivative associated with announced business combination
Share-based compensation
Other
Net change in operating assets and liabilities
Cash provided by operating activities
Cash flows from investing activities:
Capital expenditures
Proceeds from sales and maturities of investments
Purchases of investments
Cash provided by (used in) investing activities
Cash flows from financing activities:
Proceeds from common stock issuances and others
Common stock repurchases
Payments of dividends to stockholders
Cash used in financing activities
Increase in cash and cash equivalents
Cash and cash equivalents - beginning of period
Cash and cash equivalents - end of period
Supplemental cash flow information:
Cash payments for income taxes
Cash refunds from income taxes
Cash payments for interest

| Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Aprill 27, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { January } 26, \\ 2014 \end{gathered}$ |  |  |  | $\begin{gathered} \text { April 27, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { April 28, } \\ 2013 \end{gathered}$ |  |
| \$ | 262 | \$ | 253 | , | (129) | \$ | 515 | \$ | (95) |
|  | 94 |  | 94 |  | 106 |  | 188 |  | 212 |
|  | - |  | - |  | 278 |  | - |  | 278 |
|  | - |  | 7 |  | 10 |  | 7 |  | 19 |
|  | 23 |  | (24) |  | - |  | (1) |  | - |
|  | 42 |  | 46 |  | 39 |  | 88 |  | 81 |
|  | 5 |  | (16) |  | 32 |  | (11) |  | (46) |
|  | 11 |  | 12 |  | (112) |  | 23 |  | (209) |
|  | 437 |  | 372 |  | 224 |  | 809 |  | 240 |
|  | (65) |  | (48) |  | (52) |  | (113) |  | (101) |
|  | 157 |  | 364 |  | 158 |  | 521 |  | 603 |
|  | (161) |  | (163) |  | (167) |  | (324) |  | (310) |
|  | (69) |  | 153 |  | (61) |  | 84 |  | 192 |
|  | 63 |  | 28 |  | 67 |  | 91 |  | 85 |
|  | - |  |  |  | (100) |  | - |  | (148) |
|  | (122) |  | (120) |  | (108) |  | (242) |  | (216) |
|  | (59) |  | (92) |  | (141) |  | (151) |  | (279) |
|  | 309 |  | 433 |  | 22 |  | 742 |  | 153 |
|  | 2,144 |  | 1,711 |  | 1,523 |  | 1,711 |  | 1,392 |
| \$ | 2,453 | \$ | 2,144 | \$ | 1,545 | \$ | 2,453 | \$ | 1,545 |
| \$ | 33 | \$ | 26 | \$ | 122 | \$ | 59 | \$ | 154 |
| \$ | 3 | \$ | 9 | \$ | 2 | \$ | 12 | \$ | 67 |
| \$ | 7 | \$ | 39 | \$ | 7 | \$ | 46 | \$ | 46 |

## APPLIED MATERIALS, INC.

## UNAUDITED SUPPLEMENTAL INFORMATION

## Reportable Segment Results

| (In millions) | Q2 FY2014 |  |  |  |  |  | Q1 FY2014 |  |  |  |  |  | Q2 FY2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New Orders |  | Net Sales |  | $\begin{gathered} \hline \text { Operating } \\ \text { Income } \\ \text { (Loss) } \end{gathered}$ |  | New Orders |  | Net Sales |  | Operating Income (Loss) |  | New Orders |  | Net Sales |  | $\begin{aligned} & \hline \text { Operating } \\ & \text { Income } \\ & \text { (Loss) } \end{aligned}$ |  |
| SSG |  | 1,664 | \$ | 1,584 | \$ | 391 | \$ | 1,569 | \$ | 1,484 | \$ | 314 | \$ | 1,551 | \$ | 1,291 | \$ | 283 |
| AGS |  | 537 |  | 534 |  | 148 |  | 597 |  | 507 |  | 125 |  | 481 |  | 517 |  | 118 |
| Display |  | 340 |  | 147 |  | 26 |  | 79 |  | 159 |  | 26 |  | 195 |  | 127 |  | 19 |
| EES* |  | 88 |  | 88 |  | 5 |  | 40 |  | 40 |  | (11) |  | 39 |  | 38 |  | (322) |
| Corporate |  | - |  | - |  | (183) |  | - |  | - |  | (124) |  | - |  | - |  | (166) |
| Consolidated |  | 2,629 | \$ | 2,353 | \$ | 387 | \$ | 2,285 | \$ | 2,190 | \$ | 330 | \$ | 2,266 | \$ | 1,973 | \$ | (68) |

* Operating loss for the second quarter of fiscal 2013 included $\$ 278$ million in goodwill and intangible asset impairment charges


## Corporate Unallocated Expenses

(In millions)
Restructuring charges and asset impairments
Share-based compensation
Unrealized loss (gain) on derivative associated with announced business combination
Other unallocated expenses
Corporate

| Q2 FY2014 |  | Q1 FY2014 |  | Q2 FY2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | - | \$ | 7 | \$ | 4 |
|  | 42 |  | 46 |  | 39 |
|  | 23 |  | (24) |  | - |
|  | 118 |  | 95 |  | 123 |
| \$ | 183 | \$ | 124 | \$ | 166 |

APPLIED MATERIALS, INC.
UNAUDITED SUPPLEMENTAL INFORMATION

## Additional Information

|  | Q2 FY2014 |  | Q1 FY2014 |  | Q2 FY2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ( $n$ \$ millions) | $\begin{aligned} & \text { New } \\ & \text { Orders } \end{aligned}$ | Net <br> Sales | $\begin{aligned} & \text { New } \\ & \text { Orders } \end{aligned}$ | Net <br> Sales | $\begin{aligned} & \text { New } \\ & \text { Orders } \end{aligned}$ | Net <br> Sales |
| United States | 521 | 370 | 403 | 280 | 398 | 362 |
| \% of Total | 20\% | 16\% | 18\% | 13\% | 18\% | 18\% |
| Europe | 199 | 156 | 119 | 164 | 173 | 144 |
| \% of Total | 7\% | 7\% | 5\% | 7\% | 8\% | 7\% |
| Japan | 203 | 215 | 163 | 164 | 191 | 157 |
| \% of Total | 8\% | 9\% | 7\% | 8\% | 8\% | 8\% |
| Korea | 378 | 351 | 240 | 201 | 259 | 226 |
| \% of Total | 14\% | 15\% | 11\% | 9\% | 11\% | 12\% |
| Taiwan | 660 | 781 | 984 | 705 | 902 | 828 |
| \% of Total | 25\% | 33\% | 43\% | 32\% | 40\% | 42\% |
| Southeast Asia | 72 | 52 | 50 | 87 | 67 | 73 |
| \% of Total | 3\% | 2\% | 2\% | 4\% | 3\% | 4\% |
| China | 596 | 428 | 326 | 589 | 276 | 183 |
| \% of Total | 23\% | 18\% | 14\% | 27\% | 12\% | 9\% |
| Employees (In thousands) |  |  |  |  |  |  |
| Regular Full Time |  | 13.7 |  | 13.6 |  | 13.6 |

## (In millions, except percentages) <br> Non-GAAP Adjusted Gross Margin

Reported gross margin - GAAP basis
Certain items associated with acquisitions ${ }^{1}$
Acquisition integration costs
Non-GAAP adjusted gross margin
Non-GAAP adjusted gross margin percent (\% of net sales)
Non-GAAP Adjusted Operating Income
Reported operating income (loss) - GAAP basis
Impairment of goodwill and intangible assets
Certain items associated with acquisitions ${ }^{1}$
Acquisition integration costs
Unrealized loss (gain) on derivative associated with announced business combination
Certain items associated with announced business combination ${ }^{2}$
Restructuring charges and asset impairments ${ }^{3,4,5}$
Non-GAAP adjusted operating income
Non-GAAP adjusted operating margin percent (\% of net sales)
Non-GAAP Adjusted Net Income
Reported net income (loss) - GAAP basis
Certain items associated with acquisitions ${ }^{1}$
Acquisition integration costs
Unrealized loss (gain) on derivative associated with announced business combination
Certain items associated with announced business combination ${ }^{2}$
Impairment of goodwill and intangible assets
Restructuring charges and asset impairments ${ }^{3,4,5}$
Impairment (gain on sale) of strategic investments, net
Reinstatement of federal R\&D tax credit
Resolution of prior years' income tax filings and other tax items
Income tax effect of non-GAAP adjustments
Non-GAAP adjusted net income

| Three Months Ended |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Aprill 27, } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { January } 26, \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { April 28, } \\ 2013 \end{gathered}$ |  | $\underset{2014}{ }$ |  | $\begin{gathered} \text { April 28, } \\ 2013 \end{gathered}$ |  |
| \$ 1,001 | \$ | 891 | \$ | 808 | \$ | 1,892 | \$ | 1,390 |
| 39 |  | 39 |  | 43 |  | 78 |  | 86 |
| 1 |  | - |  | 1 |  | 1 |  | 2 |
| \$ 1,041 | \$ | 930 | \$ | 852 | \$ | 1,971 | \$ | 1,478 |
| 44.2\% |  | 42.5\% |  | 43.2\% |  | 43.4\% |  | 41.7 |


| \$ | 387 | \$ | 330 | \$ | (68) | \$ | 717 | \$ | (29) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | 278 |  | - |  | 278 |
|  | 46 |  | 45 |  | 53 |  | 91 |  | 107 |
|  | 10 |  | 11 |  | 12 |  | 21 |  | 22 |
|  | 23 |  | (24) |  | - |  | (1) |  | - |
|  | 16 |  | 11 |  | - |  | 27 |  | - |
|  | - |  | 7 |  | 10 |  | 7 |  | 19 |
| \$ | 482 | \$ | 380 | \$ | 285 | \$ | 862 | \$ | 397 |
|  | 20.5\% |  | 17.4\% |  | 14.4\% |  | 19.0\% |  | 11.2\% |


| \$ | 262 | \$ | 253 | \$ | (129) | \$ | 515 | \$ | (95) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 46 |  | 45 |  | 53 |  | 91 |  | 107 |
|  | 10 |  | 11 |  | 12 |  | 21 |  | 22 |
|  | 23 |  | (24) |  | - |  | (1) |  | - |
|  | 16 |  | 11 |  | - |  | 27 |  | - |
|  | - |  | - |  | 278 |  | - |  | 278 |
|  | - |  | 7 |  | 10 |  | 7 |  | 19 |
|  | 2 |  | (5) |  | 2 |  | (3) |  | 2 |
|  | - |  | - |  | (3) |  | - |  | (13) |
|  | 12 |  | (15) |  | - |  | (3) |  | (11) |
|  | (23) |  | (4) |  | (24) |  | (27) |  | (41) |
| \$ | 348 | \$ | 279 | \$ | 199 | \$ | 627 | \$ | 268 |

1 These items are incremental charges attributable to completed acquisitions, consisting of inventory fair value adjustments on products sold, and amortization of purchased intangible assets.

2 These items are incremental charges related to the announced business combination agreement with Tokyo Electron Limited, consisting of acquisition-related and integration costs.

3 Results for the three months ended January 26, 2014 and six months ended April 27, 2014 included employee-related costs of $\$ 7$ million related to the restructuring program announced on October 3, 2012.

4 Results for the three months ended April 28, 2013 included $\$ 4$ million of employee-related costs related to the restructuring program announced on October 3, 2012 and restructuring and asset impairment charges of $\$ 6$ million related to the restructuring program announced on May 10, 2012.

5 Results for the six months ended April 28, 2013 included $\$ 8$ million of employee-related costs, net, related to the restructuring program announced on October 3, 2012, restructuring and asset impairment charges of $\$ 9$ million related to the restructuring program announced on May 10, 2012 and employee-related costs of $\$ 2$ million related to the integration of Varian Semiconductor Equipment Associates, Inc (Varian).

## APPLIED MATERIALS, INC.

 UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS| (In millions except per share amounts) | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { April 27, } \\ & 2014 \end{aligned}$ |  | $\begin{gathered} \text { January } 26, \\ 2014 \end{gathered}$ |  | $\begin{aligned} & \text { April 28, } \\ & 2013 \end{aligned}$ |  | $\begin{aligned} & \text { April 27, } \\ & 2014 \end{aligned}$ |  | $\begin{aligned} & \text { April 28, } \\ & 2013 \end{aligned}$ |  |
| Non-GAAP Adjusted Earnings Per Diluted Share |  |  |  |  |  |  |  |  |  |  |
| Reported earnings (loss) per diluted share - GAAP basis | \$ | 0.21 | \$ | 0.21 | \$ | (0.11) | \$ | 0.42 | \$ | (0.08) |
| Impairment of goodwill and intangible assets |  | - |  | - |  | 0.22 |  | - |  | 0.22 |
| Certain items associated with acquisitions |  | 0.03 |  | 0.03 |  | 0.04 |  | 0.06 |  | 0.07 |
| Acquisition integration costs |  | 0.01 |  | 0.01 |  | 0.01 |  | 0.01 |  | 0.02 |
| Unrealized loss (gain) on derivative associated with announced business combination |  | 0.01 |  | (0.01) |  | - |  | - |  | - |
| Certain items associated with announced business combination |  | 0.01 |  | - |  | - |  | 0.02 |  |  |
| Restructuring charges and asset impairments |  | - |  | - |  | - |  | - |  | 0.01 |
| Reinstatement of federal R\&D tax credit and resolution of prior years' income tax filings and other tax items |  | 0.01 |  | (0.01) |  | - |  | - |  | (0.02) |
| Non-GAAP adjusted earnings per diluted share | \$ | 0.28 | \$ | 0.23 | \$ | 0.16 | \$ | 0.51 | \$ | 0.22 |
| Weighted average number of diluted shares |  | 1,229 |  | 1,225 |  | 1,217 |  | 1,227 |  | 1,216 |

(In millions, except percentages)

## SSG Non-GAAP Adjusted Operating Income

Reported operating income - GAAP basis
Certain items associated with acquisitions ${ }^{1}$
Acquisition integration costs
Restructuring charges and asset impairments ${ }^{3}$
Non-GAAP adjusted operating income
Non-GAAP adjusted operating margin percent (\% of net sales)

AGS Non-GAAP Adjusted Operating Income
Reported operating income - GAAP basis
Certain items associated with acquisitions ${ }^{1}$
Restructuring charges and asset impairments ${ }^{2,3}$
Non-GAAP adjusted operating income
Non-GAAP adjusted operating margin percent (\% of net sales)
Display Non-GAAP Adjusted Operating Income
Reported operating income - GAAP basis
Certain items associated with acquisitions ${ }^{1}$
Non-GAAP adjusted operating income
Non-GAAP adjusted operating margin percent (\% of net sales)
EES Non-GAAP Adjusted Operating Income (Loss)
Reported operating income (loss) - GAAP basis
Impairment of goodwill and intangible assets
Certain items associated with acquisitions ${ }^{1}$
Restructuring charges and asset impairments ${ }^{2,3}$
Non-GAAP adjusted operating income (loss)
Non-GAAP adjusted operating margin percent (\% of net sales)

| Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { April 27, } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { January } 26, \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { April 28 } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { April 27 } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { April 28 } \\ 2013 \end{gathered}$ |  |
| \$ | 391 | \$ | 314 | \$ | 283 | \$ | 705 | \$ | 417 |
|  | 42 |  | 42 |  | 45 |  | 84 |  | 89 |
|  | - |  | 1 |  | 1 |  | 1 |  | 2 |
|  | - |  | - |  | - |  | - |  | 1 |
| \$ | 433 | \$ | 357 | \$ | 329 | \$ | 790 | \$ | 509 |
|  | 27.3\% |  | 24.1 \% |  | 25.5 \% |  | 25.7 \% |  | 22.5 \% |
| \$ | 148 | \$ | 125 | \$ | 118 | \$ | 273 | \$ | 207 |
|  | 2 |  | 1 |  | 1 |  | 3 |  | 2 |
|  | - |  | - |  | 1 |  | - |  | 2 |
| \$ | 150 | \$ | 126 | \$ | 120 | \$ | 276 | \$ | 211 |
|  | 28.1\% |  | 24.9 \% |  | 23.2 \% |  | 26.5 \% |  | 21.4 \% |
| \$ | 26 | \$ | 26 | \$ | 19 | \$ | 52 | \$ | 22 |
|  | - |  | 1 |  | 2 |  | 1 |  | 4 |
| \$ | 26 | \$ | 27 | \$ | 21 | \$ | 53 | \$ | 26 |
|  | 17.7\% |  | 17.0 \% |  | 16.5 \% |  | 17.3 \% |  | 12.1 \% |
| \$ | 5 | \$ | (11) | \$ | (322) | \$ | (6) | \$ | (376) |
|  | - |  | - |  | 278 |  | - |  | 278 |
|  | 2 |  | 1 |  | 5 |  | 3 |  | 12 |
|  | - |  | - |  | 5 |  | - |  | 8 |
| \$ | 7 | \$ | (10) | \$ | (34) | \$ | (3) | \$ | (78) |
|  | 8.0\% |  | (25.0)\% |  | (89.5)\% |  | (2.3)\% |  | (92.9)\% |

[^0]
## APPLIED MATERIALS, INC.

UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED OPERATING EXPENSES

| (In millions) | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | April 27, 2014 |  | January 26, 2014 |  |
| Operating expenses - GAAP basis | \$ | 614 | \$ | 561 |
| Unrealized gain (loss) on derivative associated with announced business combination |  | (23) |  | 24 |
| Restructuring charges and asset impairments |  | - |  | (7) |
| Certain items associated with acquisitions |  | (7) |  | (6) |
| Acquisition integration costs |  | (9) |  | (11) |
| Certain items associated with announced business combination |  | (16) |  | (11) |
| Non-GAAP adjusted operating expenses | \$ | 559 | \$ | 550 |

## UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED EFFECTIVE INCOME TAX RATE

| (In million | Three Months Ended$\text { April 27, } 2014$ |  |
| :---: | :---: | :---: |
| Provision for income taxes - GAAP basis (a) | \$ | 103 |
| Resolutions of prior years' income tax filings and other tax items |  | (12) |
| Income tax effect of non-GAAP adjustments |  | 23 |
| Non-GAAP adjusted provision for income taxes (b) | \$ | 114 |
| Income before income taxes - GAAP basis (c) | \$ | 365 |
| Certain items associated with acquisitions |  | 46 |
| Acquisition integration costs |  | 10 |
| Unrealized loss on derivative associated with announced business combination |  | 23 |
| Certain items associated with announced business combination |  | 16 |
| Impairment of strategic investments, net |  | 2 |
| Non-GAAP adjusted income before income taxes (d) | \$ | 462 |
| Effective income tax rate - GAAP basis (a/c) |  | 28.2\% |
| Non-GAAP adjusted effective income tax rate ( $b / d$ ) |  | 24.7\% |


[^0]:    1 These items are incremental charges attributable to completed acquisitions, consisting of inventory fair value adjustments on products sold, and amortization of purchased intangible assets.

    2 Results for the three months ended April 28, 2013 included restructuring and asset impairment charges of $\$ 6$ million related to the restructuring program announced on May 10, 2012.

    3 Results for the six months ended April 28, 2013 included restructuring and asset impairment charges of $\$ 9$ million related to the restructuring program announced on May 10, 2012 and employee-related costs of $\$ 2$ million related to the integration of Varian.

