UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 14, 2019

Applied Materials, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) **000-06920** (Commission File Number) **94-1655526** (IRS Employer Identification No.)

3050 Bowers Avenue

P.O. Box 58039 Santa Clara, CA (Address of principal executive

offices)

95052-8039 (Zip Code)

Registrant's telephone number, including area code: (408) 727-5555

N/A

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

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o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act). o

Item 2.02 Results of Operations and Financial Condition.

On February 14, 2019, Applied Materials, Inc. ("Applied Materials") announced its financial results for its first quarter ended January 27, 2019. A copy of Applied Materials' press release is attached hereto as Exhibit 99.1.

The information contained herein and in the accompanying exhibit shall not be incorporated by reference into any filing of Applied Materials, whether made before or after the date hereof, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference in such filing. The information in this report, including the exhibit hereto, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
<u>99.1</u>	Press Release issued by Applied Materials, Inc. dated February 14, 2019

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Applied Materials, Inc. (Registrant)

Date: February 14, 2019

By: /s/ Christina Y. Lai

Christina Y. Lai Corporate Secretary



NEWS RELEASE

APPLIED MATERIALS ANNOUNCES FIRST QUARTER 2019 RESULTS

- Quarterly revenue of \$3.75 billion
- GAAP EPS of \$0.80 and non-GAAP EPS of \$0.81
- Returns \$942 million to shareholders

SANTA CLARA, Calif., Feb. 14, 2019 — Applied Materials, Inc. (NASDAQ:AMAT) today reported results for its first quarter ended Jan. 27, 2019.

First Quarter Results

Applied generated revenue of \$3.75 billion. On a GAAP basis, the company recorded gross margin of 44.4 percent, operating income of \$908 million or 24.2 percent of net sales, and earnings per share (EPS) of \$0.80.

On a non-GAAP adjusted basis, the company reported gross margin of 44.6 percent, operating income of \$925 million or 24.6 percent of net sales, and EPS of \$0.81.

The company returned \$942 million to shareholders including \$750 million in share repurchases and dividends of \$192 million.

"Applied Materials delivered solid first quarter results in a challenging business environment," said Gary Dickerson, president and CEO. "As we navigate the current market dynamics, we remain highly optimistic about the long term and are investing in new technology, products and capabilities that position the company to play a bigger and broader role in the industry's future."

Quarterly Results Summary

	Ç	Q1 FY2019 Q1 FY2018		Change		
		(In millions, except per share amounts and percentages)				
Net sales	\$	3,753	\$	4,205	(11)%	
Gross margin		44.4%		46.1%	(1.7) points	
Operating margin		24.2%		28.9%	(4.7) points	
Net income	\$	771	\$	165	367%	
Diluted earnings per share	\$	0.80 \$ 0.15		433%		
Non-GAAP Adjusted Results						
Non-GAAP adjusted gross margin		44.6%		47.2%	(2.6) points	
Non-GAAP adjusted operating margin		24.6%		30.1%	(5.5) points	
Non-GAAP adjusted net income	\$	779	\$	1,165	(33)%	
Non-GAAP adjusted diluted EPS	\$	0.81	\$	1.08	(25)%	

Applied adopted Accounting Standards Update 2014-09, Revenue from Contracts with Customers (ASC 606), as of the first day of fiscal 2019 using the full retrospective method. Applied also adopted Accounting Standards Update 2017-07, Compensation—Retirement Benefits, as of the first day of fiscal 2019 using the retrospective method. All prior periods included in the unaudited consolidated condensed balance sheet as of Oct. 28, 2018, and the unaudited consolidated condensed statements of operations and cash flows for the three months ended Jan. 28, 2018, were restated under the new standards. The cumulative impact of the adoption was an increase of approximately \$6 million to beginning retained earnings of the first quarter of fiscal 2019.

A reconciliation of the GAAP and non-GAAP adjusted results is provided in the financial tables included in this release. See also "Use of Non-GAAP Adjusted Financial Measures" section.

Business Outlook

In the second quarter of fiscal 2019, Applied expects net sales to be in the range of \$3.33 billion to \$3.63 billion. Non-GAAP adjusted diluted EPS is expected to be in the range of \$0.62 to \$0.70.

This outlook for non-GAAP adjusted diluted EPS excludes known charges related to completed acquisitions of \$0.01 per share and net income tax benefit related to intra-entity intangible asset transfers of \$0.02 per share, but does not reflect any items that are unknown at this time, such as any additional charges related to acquisitions or other non-operational or unusual items, as well as other tax related items, which we are not able to predict without unreasonable efforts due to their inherent uncertainty.

First Quarter Reportable Segment Information

Semiconductor Systems	 Q1 FY2019		Q1 FY2018
	(In millions, exc	cept pei	rcentages)
Net sales	\$ 2,268	\$	2,852
Foundry, logic and other	44%		37%
DRAM	21%		26%
Flash	35%		37%
Operating income	631		1,024
Operating margin	27.8%		35.9%
Non-GAAP Adjusted Results			
Non-GAAP adjusted operating income	\$ 642	\$	1,070
Non-GAAP adjusted operating margin	28.3%		37.5%

Applied Global Services	Q1 FY2019		Q1 FY2018	
	(In millions, except percentag			
Net sales	\$ 962	\$	881	
Operating income	285		255	
Operating margin	29.6%		28.9%	
Non-GAAP Adjusted Results				
Non-GAAP adjusted operating income	\$ 285	\$	256	
Non-GAAP adjusted operating margin	29.6%		29.1%	

<u>Display and Adjacent Markets</u>	 Q1 FY2019	Q1 FY2018		
	(In millions, excep	ot percentages)		
Net sales	\$ 507 \$	\$ 443		
Operating income	115	90		
Operating margin	22.7%	20.3%		
Non-GAAP Adjusted Results				
Non-GAAP adjusted operating income	\$ 118 \$	\$ 93		
Non-GAAP adjusted operating margin	23.3%	21.0%		

Use of Non-GAAP Adjusted Financial Measures

Applied provides investors with certain non-GAAP adjusted financial measures, which are adjusted for the impact of certain costs, expenses, gains and losses, including certain items related to mergers and acquisitions; restructuring charges and any associated adjustments; impairments of assets, or investments; gain or loss on sale of strategic investments; tax effect of share-based compensation; certain income tax items and other discrete adjustments. Additionally, non-GAAP results exclude estimated discrete income tax expense items associated with changes to recent U.S. tax legislation. Reconciliations of these non-GAAP measures to the most directly comparable financial measures calculated and presented in accordance with GAAP are provided in the financial tables included in this release.

Management uses these non-GAAP adjusted financial measures to evaluate the company's operating and financial performance and for planning purposes, and as performance measures in its executive compensation program. Applied believes these measures enhance an overall understanding of its performance and investors' ability to review the company's business from the same perspective as the company's management, and facilitate comparisons of this period's results with prior periods on a consistent basis by excluding items that management does not believe are indicative of Applied's ongoing operating performance. There are limitations in using non-GAAP financial measures because the non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles, may be different from non-GAAP financial measures used by other companies, and may exclude certain items that may have a material impact upon our reported financial results. The presentation of this additional information is not meant to be considered in isolation or as a substitute for the directly comparable financial measures prepared in accordance with GAAP.

Webcast Information

Applied Materials will discuss these results during an earnings call that begins at 1:30 p.m. Pacific Time today. A live webcast will be available at <u>www.appliedmaterials.com</u>. A replay will be available on the website beginning at 5:00 p.m. Pacific Time today.

Forward-Looking Statements

This press release contains forward-looking statements, including those regarding anticipated growth and trends in our businesses and markets, industry outlooks and demand drivers, technology transitions, our business and financial performance and market share positions, our capital allocation, our investment and growth strategies, our development of new products and technologies, our business outlook for the second quarter of fiscal 2019, and other statements that are not historical facts. These statements and their underlying assumptions are subject to risks and uncertainties and are not guarantees of future performance. Factors that could cause actual results to differ materially from those expressed or implied by such statements include, without limitation: the level of demand for our products; global economic and industry conditions; global trade issues and changes in trade policies; consumer demand for electronic products; the demand for semiconductors; customers' technology and capacity requirements; the introduction of new and innovative technologies, and the timing of technology transitions; our ability to develop, deliver and support new products and technologies; the concentrated nature of our customer base; our ability to expand our current markets, increase market share and develop new markets; market acceptance of existing and newly developed products; our ability to obtain and protect intellectual property rights in key technologies; our ability to achieve the objectives of operational and strategic initiatives, align our resources and cost structure with business conditions, and attract, motivate and retain key employees; the variability of operating expenses and results among products and segments, and our ability to accurately forecast future results, market conditions, customer requirements and business needs; changes in U.S. tax laws and regulation, and our interpretations of them; and other risks and uncertainties described in our SEC filings, including our most recent Forms 10-K and 8-K. All forward-looking statements are based on management's current estimates, projections and assumptions, and we assume no obligation to update them.

About Applied Materials

Applied Materials, Inc. (Nasdaq: AMAT) is the leader in materials engineering solutions used to produce virtually every new chip and advanced display in the world. Our expertise in modifying materials at atomic levels and on an industrial scale enables customers to transform possibilities into reality. At Applied Materials, our innovations make possible the technology shaping the future. Learn more at <u>www.appliedmaterials.com</u>.

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APPLIED MATERIALS, INC. UNAUDITED CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS

		Three Mo		onths Ended	
(<u>In millions, except per share amounts)</u>	Jan	January 27, 2019		nuary 28, 2018	
Net sales	\$	3,753	\$	4,205	
Cost of products sold		2,088		2,265	
Gross profit		1,665		1,940	
Operating expenses:					
Research, development and engineering		516		489	
Marketing and selling		131		126	
General and administrative		110		110	
Total operating expenses		757		725	
Income from operations		908		1,215	
Interest expense		60		59	
Interest and other income, net		40		27	
Income before income taxes		888		1,183	
Provision for income taxes		117		1,018	
Net income	\$	771	\$	165	
Earnings per share:					
Basic	\$	0.81	\$	0.16	
Diluted	\$	0.80	\$	0.15	
Weighted average number of shares:					
Basic		957		1,056	
Diluted		965		1,071	

APPLIED MATERIALS, INC. UNAUDITED CONSOLIDATED CONDENSED BALANCE SHEETS

(In millions)	January 27, 2019		0	ctober 28, 2018
ASSETS				
Current assets:				
Cash and cash equivalents	\$	3,192	\$	3,440
Short-term investments		520		590
Accounts receivable, net		2,444		2,323
Inventories		3,703		3,721
Other current assets		426		530
Total current assets		10,285		10,604
Long-term investments		1,588		1,568
Property, plant and equipment, net		1,456		1,407
Goodwill		3,368		3,368
Purchased technology and other intangible assets, net		199		213
Deferred income taxes and other assets		2,026		473
Total assets	\$	18,922	\$	17,633
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable and accrued expenses	\$	2,420	\$	2,721
Contract liabilities		1,356		1,201
Total current liabilities		3,776		3,922
Income taxes payable		1,303		1,254
Long-term debt		5,310		5,309
Other liabilities		324		303
Total liabilities		10,713		10,788
Total stockholders' equity		8,209		6,845
Total liabilities and stockholders' equity	\$	18,922	\$	17,633

APPLIED MATERIALS, INC. UNAUDITED CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

	Three	Three Months Ended		
(In millions)	January 27, 2019			ary 28, 2018
Cash flows from operating activities:		_		
Net income	\$ 72	71	\$	165
Adjustments required to reconcile net income to cash provided by operating activities:				
Depreciation and amortization	8	88		119
Share-based compensation	(65		65
Deferred income taxes	2	41		32
Other		1		_
Net change in operating assets and liabilities	(13	32)		1,085
Cash provided by operating activities	83	34		1,466
Cash flows from investing activities:				
Capital expenditures	(13	33)		(203)
Cash paid for acquisitions, net of cash acquired	-			(5)
Proceeds from sales and maturities of investments	46	64		1,944
Purchases of investments	(39] 7)		(384)
Cash provided by (used in) investing activities	(6	66)		1,352
Cash flows from financing activities:				
Common stock repurchases	(75	50)		(782)
Tax withholding payments for vested equity awards	(2	74)		(141)
Payments of dividends to stockholders	(19) 2)		(106)
Cash used in financing activities	(1,0)	16)		(1,029)
Increase (decrease) in cash and cash equivalents	(24	48)		1,789
Cash and cash equivalents — beginning of period	3,44	40		5,010
Cash and cash equivalents — end of period	\$ 3,19) 2	\$	6,799
Supplemental cash flow information:				
Cash payments for income taxes	\$	34	\$	78
Cash refunds from income taxes	\$	8	\$	40
Cash payments for interest	\$ 3	34	\$	34

APPLIED MATERIALS, INC. UNAUDITED SUPPLEMENTAL INFORMATION

Corporate and Other

(<u>In millions)</u>	Q1 F	Q1 FY2019		Y2018
Unallocated net sales	\$	16	\$	29
Unallocated cost of products sold and expenses		(74)		(118)
Share-based compensation		(65)		(65)
Total	\$	(123)	\$	(154)

Additional Information

	Q1 FY2019	Q1 FY2018
Net Sales by Geography (In millions)		
United States	450	370
% of Total	12%	9%
Europe	296	252
% of Total	8%	6%
Japan	651	482
% of Total	17%	11%
Korea	572	1,203
% of Total	15%	29%
Taiwan	656	741
% of Total	18%	18%
Southeast Asia	160	193
% of Total	4%	4%
China	968	964
% of Total	26%	23%
Employees (In thousands)		
Regular Full Time	21.2	19.0

APPLIED MATERIALS, INC. UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS

	Three Months Ended			nded
(In millions, except percentages)	Ja	January 27, 2019		anuary 28, 2018
Non-GAAP Adjusted Gross Profit				
Reported gross profit - GAAP basis	\$	1,665	\$	1,940
Certain items associated with acquisitions ¹		10		45
Non-GAAP adjusted gross profit	\$	1,675	\$	1,985
Non-GAAP adjusted gross margin		44.6%		47.2%
Non-GAAP Adjusted Operating Income				
Reported operating income - GAAP basis	\$	908	\$	1,215
Certain items associated with acquisitions ¹		14		49
Acquisition integration and deal costs		3		1
Non-GAAP adjusted operating income	\$	925	\$	1,265
Non-GAAP adjusted operating margin		24.6%		30.1%
Non-GAAP Adjusted Net Income				
Reported net income - GAAP basis	\$	771	\$	165
Certain items associated with acquisitions ¹		14		49
Acquisition integration and deal costs		3		1
Impairment (gain on sale) of strategic investments, net		—		(1)
Loss (gain) on strategic investments, net		(12)		—
Income tax effect of share-based compensation ²		(5)		(39)
Income tax effect of changes in applicable U.S. tax laws ³		(24)		1,006
Income tax effects related to amortization of intra-entity intangible asset transfers		(28)		_
Resolution of prior years' income tax filings and other tax items		59		(13)
Income tax effect of non-GAAP adjustments ⁴		1		(3)
Non-GAAP adjusted net income	\$	779	\$	1,165

1 These items are incremental charges attributable to completed acquisitions, consisting of amortization of purchased intangible assets.

² GAAP basis tax benefit related to share-based compensation is being recognized ratably over the fiscal year on a non-GAAP basis.

³ Charges to income tax provision related to a one-time transition tax and a decrease in U.S. deferred tax assets as a result of the recent U.S. tax legislation.

⁴ Adjustment to provision for income taxes related to non-GAAP adjustments reflected in income before income taxes.

APPLIED MATERIALS, INC. UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS

	Three Months Ended		
(<u>In millions, except per share amounts)</u>	January 27, 2019		uary 28, 2018
Non-GAAP Adjusted Earnings Per Diluted Share	 		
Reported earnings per diluted share - GAAP basis	\$ 0.80	\$	0.15
Certain items associated with acquisitions	0.01		0.04
Loss (gain) on strategic investments, net	(0.01)		_
Income tax effect of share-based compensation	_		(0.04)
Income tax effect of changes in applicable U.S. tax laws	(0.02)		0.94
Income tax effects related to amortization of intra-entity intangible asset transfers	(0.03)		—
Resolution of prior years' income tax filings and other tax items	0.06		(0.01)
Non-GAAP adjusted earnings per diluted share	\$ 0.81	\$	1.08
Weighted average number of diluted shares	 965		1,071

APPLIED MATERIALS, INC. UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS

		Three Months Ended			
(In millions, except percentages)	Ja	January 27, 2019		January 28, 2018	
Semiconductor Systems Non-GAAP Adjusted Operating Income					
Reported operating income - GAAP basis	\$	631	\$	1,024	
Certain items associated with acquisitions ¹		11		46	
Non-GAAP adjusted operating income	\$	642	\$	1,070	
Non-GAAP adjusted operating margin		28.3%		37.5%	
AGS Non-GAAP Adjusted Operating Income					
Reported operating income - GAAP basis	\$	285	\$	255	
Acquisition integration costs				1	
Non-GAAP adjusted operating income	\$	285	\$	256	
Non-GAAP adjusted operating margin		29.6%		29.1%	
Display and Adjacent Markets Non-GAAP Adjusted Operating Income					
Reported operating income - GAAP basis	\$	115	\$	90	
Certain items associated with acquisitions ¹		3		3	
Non-GAAP adjusted operating income	\$	118	\$	93	
Non-GAAP adjusted operating margin		23.3%		21.0%	

1 These items are incremental charges attributable to completed acquisitions, consisting of amortization of purchased intangible assets.

Note: The reconciliation of GAAP and non-GAAP adjusted segment results above does not include certain revenues, costs of products sold and operating expenses that are reported within corporate and other and included in consolidated operating income.

UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED EFFECTIVE INCOME TAX RATE

(In millions, except percentages)	Three Months Ended January 27, 2019	
Provision for income taxes - GAAP basis <i>(a)</i>	\$	117
Income tax effect of share-based compensation		5
Income tax effect of changes in applicable U.S. tax laws		24
Income tax effects related to amortization of intra-entity intangible asset transfers		28
Resolutions of prior years' income tax filings and other tax items		(59)
Income tax effect of non-GAAP adjustments		(1)
Non-GAAP adjusted provision for income taxes (b)	\$	114
Income before income taxes - GAAP basis (<i>c</i>)	\$	888
Certain items associated with acquisitions		14
Acquisition integration and deal costs		3
Loss (gain) on strategic investments, net		(12)
Non-GAAP adjusted income before income taxes (<i>d</i>)	\$	893
Effective income tax rate - GAAP basis (<i>a</i> / <i>c</i>)		13.2%
Non-GAAP adjusted effective income tax rate (<i>b</i> / <i>d</i>)		12.8%