

## **NEWS RELEASE**

### APPLIED MATERIALS ANNOUNCES FOURTH QUARTER AND FISCAL YEAR 2021 RESULTS

- Record annual revenue of \$23.06 billion, up 34 percent year over year
- Record annual GAAP operating margin of 29.9 percent, non-GAAP operating margin of 31.7 percent, GAAP EPS of \$6.40 and non-GAAP EPS of \$6.84
- Quarterly revenue of \$6.12 billion, up 31 percent year over year
- Record quarterly GAAP operating margin of 32.9 percent, non-GAAP operating margin of 33.1 percent, GAAP EPS of \$1.89 and non-GAAP EPS of \$1.94

SANTA CLARA, Calif., Nov. 18, 2021 — Applied Materials, Inc. (NASDAQ: AMAT) today reported results for its fourth quarter and fiscal year ended Oct. 31, 2021.

### **Fourth Quarter Results**

Applied generated revenue of \$6.12 billion, which was at the low end of the guidance range due to supply chain challenges. On a GAAP basis, the company recorded gross margin of 48.1 percent, operating income of \$2.01 billion or 32.9 percent of net sales, and earnings per share (EPS) of \$1.89.

On a non-GAAP adjusted basis, the company reported gross margin of 48.2 percent, operating income of \$2.03 billion or 33.1 percent of net sales, and EPS of \$1.94.

The company generated \$1.15 billion in cash from operations and returned \$1.72 billion to shareholders including \$1.50 billion in share repurchases and \$216 million in dividends.

### **Full Year Results**

In fiscal 2021, Applied generated revenue of \$23.06 billion. On a GAAP basis, the company recorded gross margin of 47.3 percent, operating income of \$6.89 billion or 29.9 percent of net sales, and EPS of \$6.40.

On a non-GAAP adjusted basis, the company reported gross margin of 47.5 percent, operating income of \$7.32 billion or 31.7 percent of net sales, and EPS of \$6.84.

The company generated a record \$5.44 billion in cash from operations and returned \$4.59 billion to shareholders including \$3.75 billion in share repurchases and \$838 million in dividends.

"Demand for semiconductors and equipment continues to grow as the pandemic accelerates digital transformation of the economy, and currently, our supply chain cannot keep up," said Gary Dickerson, President and CEO. "We expect supply shortages of certain silicon components to persist in the near-term, and managing these constraints in partnership with our suppliers and chipmakers is our top priority."

"Applied delivered strong growth in fiscal 2021, with overall orders up by 62 percent year over year and Semiconductor Systems orders up 78 percent," said Bob Halliday, Senior Vice President and CFO. "The momentum continued as our Semiconductor Systems backlog increased during the fourth quarter from \$5.5 billion to \$6.7 billion, and we see this strength sustaining into 2022."

### **Results Summary**

									Cha	nge
	Q	4 FY2021	Q	4 FY2020		FY2021	FY2020		Q4 FY2021 vs. Q4 FY2020	FY2021 vs. FY2020
				(In million	ıs, e	except per sh	are (	amounts and	percentages)	
Net sales	\$	6,123	\$	4,688	\$	23,063	\$	17,202	31%	34%
Gross margin		48.1 %		45.4 %		47.3 %		44.7 %	2.7 points	2.6 points
Operating margin		32.9 %		27.4 %		29.9 %		25.4 %	5.5 points	4.5 points
Net income	\$	1,712	\$	1,131	\$	5,888	\$	3,619	51%	63%
Diluted earnings per share	\$	1.89	\$	1.23	\$	6.40	\$	3.92	54%	63%
Non-GAAP Adjusted Results										
Non-GAAP adjusted gross margin		48.2 %		45.7 %		47.5 %		45.1 %	2.5 points	2.4 points
Non-GAAP adjusted operating margin		33.1 %		28.3 %		31.7 %		26.3 %	4.8 points	5.4 points
Non-GAAP adjusted net income	\$	1,756	\$	1,148	\$	6,287	\$	3,845	53%	64%
Non-GAAP adjusted diluted EPS	\$	1.94	\$	1.25	\$	6.84	\$	4.17	55%	64%

A reconciliation of the GAAP and non-GAAP adjusted results is provided in the financial tables included in this release. See also "Use of Non-GAAP Adjusted Financial Measures" section.

#### **Business Outlook**

In the first quarter of fiscal 2022, Applied expects net sales to be approximately \$6.16 billion, plus or minus \$250 million, which includes the expected impact of ongoing supply chain challenges. Non-GAAP adjusted diluted EPS is expected to be in the range of \$1.78 to \$1.92.

This outlook for non-GAAP adjusted diluted EPS excludes known charges related to completed acquisitions of \$0.01 per share and a net income tax benefit related to intra-entity intangible asset transfers of \$0.02 per share, but does not reflect any items that are unknown at this time, such as any additional charges related to acquisitions or other non-operational or unusual items, as well as other tax related items, which we are not able to predict without unreasonable efforts due to their inherent uncertainty.

### **Fourth Quarter Reportable Segment Information**

Semiconductor Systems	Q	4 FY2021	Q4 FY2020			FY2021		FY2020
		_	(In	millions, ex	cept <sub>l</sub>	percentages)		
Net sales	\$	4,307	\$	3,070	\$	16,286	\$	11,367
Foundry, logic and other		63 %		58 %	)	60 %		59 %
DRAM		23 %		21 %	)	19 %		20 %
Flash memory		14 %		21 %	)	21 %		21 %
Operating income	\$	1,723	\$	1,059		6,311		3,714
Operating margin		40.0 %		34.5 %	)	38.8 %		32.7 %
Non-GAAP Adjusted Results								
Non-GAAP adjusted operating income	\$	1,732	\$	1,073	\$	6,362	\$	3,778
Non-GAAP adjusted operating margin		40.2 %		35.0 %	)	39.1 %		33.2 %

Applied Global Services	Q4 FY2021		Q	4 FY2020		FY2021		FY2020
			(In	millions, ex	ercentages)			
Net sales	\$	1,369	\$	1,106	\$	5,013	\$	4,155
Operating income	\$	425	\$	320		1,508		1,127
Operating margin		31.0 %	28.9 %	30.1 %		27.1 %		
Non-GAAP Adjusted Results								
Non-GAAP adjusted operating income	\$	425	\$	320	\$	1,517	\$	1,135
Non-GAAP adjusted operating margin		31.0 %		28.9 %		30.3 %		27.3 %

Display and Adjacent Markets	Q4	FY2021	Q	4 FY2020		FY2021	FY2020
			(In	millions, ex	cept p	ercentages)	
Net sales	\$	417	\$	485	\$	1,634	\$ 1,607
Operating income	\$	85	\$	95		314	291
Operating margin		20.4 %	ó	19.6 %	)	19.2 %	18.1 %
Non-GAAP Adjusted Results							
Non-GAAP adjusted operating income	\$	86	\$	98	\$	327	\$ 304
Non-GAAP adjusted operating margin		20.6 %	ó	20.2 %	)	20.0 %	18.9 %

### **Use of Non-GAAP Adjusted Financial Measures**

Applied provides investors with certain non-GAAP adjusted financial measures, which are adjusted for the impact of certain costs, expenses, gains and losses, including certain items related to mergers and acquisitions; restructuring and severance charges and any associated adjustments; certain incremental expenses related to COVID-19; impairments of assets; gain or loss on strategic investments; loss on early extinguishment of debt; certain income tax items and other discrete adjustments. On a non-GAAP basis, the tax effect related to share-based compensation is recognized ratably over the fiscal year. Reconciliations of these non-GAAP measures to the most directly comparable financial measures calculated and presented in accordance with GAAP are provided in the financial tables included in this release.

Management uses these non-GAAP adjusted financial measures to evaluate the company's operating and financial performance and for planning purposes, and as performance measures in its executive compensation program. Applied believes these measures enhance an overall understanding of its performance and investors' ability to review the company's business from the same perspective as the company's management, and facilitate comparisons of this period's results with prior periods on a consistent basis by excluding items that management does not believe are indicative of Applied's ongoing operating performance. There are limitations in using non-GAAP financial measures because the non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles, may be different from non-GAAP financial measures used by other companies, and may exclude certain items that may have a material impact upon our reported financial results. The presentation of this additional information is not meant to be considered in isolation or as a substitute for the directly comparable financial measures prepared in accordance with GAAP.

#### **Webcast Information**

Applied Materials will discuss these results during an earnings call that begins at 1:30 p.m. Pacific Time today. A live webcast and related slide presentation will be available at <a href="www.appliedmaterials.com">www.appliedmaterials.com</a>. A replay will be available on the website beginning at 5:00 p.m. Pacific Time today.

### **Forward-Looking Statements**

This press release contains forward-looking statements, including those regarding anticipated growth and trends in our businesses and markets, industry outlooks and demand drivers, technology transitions, our business and financial performance and market share positions, our capital allocation and cash deployment strategies, our investment and growth strategies, our development of new products and technologies, our business outlook for the first quarter of fiscal 2022 and beyond, and other statements that are not historical facts. These statements and their underlying assumptions are subject to risks and uncertainties and are not guarantees of future performance. Factors that could cause actual results to differ materially from those expressed or implied by such statements include. without limitation: the level of demand for our products, our ability to meet customer demand, and our suppliers' ability to meet our demand requirements; transportation interruptions and logistics constraints; Lunar New Year and other holidays in the countries in which we operate; global economic and industry conditions; the effects of regional or global health epidemics, including the severity and duration of the ongoing COVID-19 pandemic; global trade issues and changes in trade and export license policies; consumer demand for electronic products; the demand for semiconductors; customers' technology and capacity requirements; the introduction of new and innovative technologies, and the timing of technology transitions; our ability to develop, deliver and support new products and technologies; the concentrated nature of our customer base; acquisitions, investments and divestitures; changes in income tax laws; our ability to expand our current markets, increase market share and develop new markets; market acceptance of existing and newly developed products; our ability to obtain and protect intellectual property rights in key technologies; our ability to achieve the objectives of operational and strategic initiatives, align our resources and cost structure with business conditions, and attract, motivate and retain key employees; the variability of operating expenses and results among products and segments, and our ability to accurately forecast future results, market conditions, customer requirements and business needs; our ability to ensure compliance with applicable law, rules and regulations; and other risks and uncertainties described in our SEC filings, including our recent Forms 10-Q and 8-K. All forward-looking statements are based on management's current estimates, projections and assumptions, and we assume no obligation to update them.

### **About Applied Materials**

Applied Materials, Inc. (Nasdaq: AMAT) is the leader in materials engineering solutions used to produce virtually every new chip and advanced display in the world. Our expertise in modifying materials at atomic levels and on an industrial scale enables customers to transform possibilities into reality. At Applied Materials, our innovations make possible a better future. Learn more at <a href="https://www.appliedmaterials.com">www.appliedmaterials.com</a>.

### **Contact:**

Ricky Gradwohl (editorial/media) 408.235.4676 Michael Sullivan (financial community) 408.986.7977

# APPLIED MATERIALS, INC. UNAUDITED CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS

		Three Mo	nths E	inded	Twelve Months Ended				
(In millions, except per share amounts)	Oc	tober 31, 2021	Oc	tober 25, 2020	O	ctober 31, 2021	O	etober 25, 2020	
Net sales	\$	6,123	\$	4,688	\$	23,063	\$	17,202	
Cost of products sold		3,178		2,558		12,149		9,510	
Gross profit		2,945		2,130		10,914		7,692	
Operating expenses:									
Research, development and engineering		622		560		2,485		2,234	
Marketing and selling		155		131		609		526	
General and administrative		155		156		620		567	
Severance and related charges		(1)				157		_	
Deal termination fee						154			
Total operating expenses		931		847		4,025		3,327	
Income from operations		2,014		1,283		6,889		4,365	
Interest expense		57		59		236		240	
Interest and other income, net		49		19		118		41	
Income before income taxes		2,006		1,243		6,771		4,166	
Provision for income taxes		294		112		883		547	
Net income	\$	1,712	\$	1,131	\$	5,888	\$	3,619	
Earnings per share:									
Basic	\$	1.91	\$	1.24	\$	6.47	\$	3.95	
Diluted	\$	1.89	\$	1.23	\$	6.40	\$	3.92	
Weighted average number of shares:									
Basic		898		914		910		916	
Diluted		907		921		919		923	

# APPLIED MATERIALS, INC. UNAUDITED CONSOLIDATED CONDENSED BALANCE SHEETS

ASSETS           Current assets:         4,995         5,351           Short-term investments         464         387           Accounts receivable, net         4,953         2,963           Inventories         4,309         3,904           Other current assets         16,107         13,369           Long-term investments         2,055         1,538           Property, plant and equipment, net         1,934         1,604           Goodwill         3,479         3,466           Purchased technology and other intangible assets, net         104         153           Deferred income taxes and other assets         2,146         2,223           IOtal assets         2,352         2,353           LABILITIES AND STOCKHOLDERS' EQUITY         2         2           Current liabilities:         4,262         3,348           Contract liabilities         2,076         1,321           Total current liabilities         6,344         4,459           Long-term debt         5,452         5,452           Long-term debt         5,452         5,452           Income taxes payable         1,090         1,006           Other liabilities         692         662 <tr< th=""><th>(In millions)</th><th>October 31, 2021</th><th></th><th>October 25, 2020</th></tr<>	(In millions)	October 31, 2021		October 25, 2020
Cash and cash equivalents         \$ 4,995         \$ 5,351           Short-term investments         464         387           Accounts receivable, net         4,953         2,963           Inventories         4,309         3,904           Other current assets         1,386         764           Total current assets         16,107         13,369           Long-term investments         2,055         1,538           Property, plant and equipment, net         1,934         1,604           Goodwill         3,479         3,466           Purchased technology and other intangible assets, net         104         153           Deferred income taxes and other assets         2,146         2,223           Total assets         \$ 2,5825         \$ 22,353           LIABILITIES AND STOCKHOLDERS' EQUITY         S         \$ 2,5825         \$ 22,353           Lorrent liabilities         \$ 4,268         \$ 3,138           Contract liabilities         2,076         1,321           Total current liabilities         6,344         4,459           Long-term debt         5,452         5,448           Income taxes payable         1,090         1,206           Other liabilities         692         662	ASSETS			
Short-term investments         464         387           Accounts receivable, net         4,953         2,963           Inventories         4,309         3,904           Other current assets         1,386         764           Total current assets         16,107         13,369           Long-term investments         2,055         1,538           Property, plant and equipment, net         1,934         1,604           Goodwill         3,479         3,466           Purchased technology and other intangible assets, net         104         153           Deferred income taxes and other assets         2,146         2,223           Total assets         2,146         2,223           LABILITIES AND STOCKHOLDERS' EQUITY         2         2           Current liabilities         4,268         3,138           Contract liabilities         2,076         1,321           Total current liabilities         6,344         4,459           Long-term debt         5,452         5,448           Income taxes payable         1,090         1,206           Other liabilities         692         662           Total liabilities         13,578         11,775           Total stockholders' equity	Current assets:			
Accounts receivable, net         4,953         2,963           Inventories         4,309         3,904           Other current assets         1,386         764           Total current assets         16,107         13,369           Long-term investments         2,055         1,538           Property, plant and equipment, net         1,934         1,604           Goodwill         3,479         3,466           Purchased technology and other intangible assets, net         104         153           Deferred income taxes and other assets         2,146         2,223           Total assets         \$ 25,825         \$ 23,353           LIABILITIES AND STOCKHOLDERS' EQUITY         STORT TOTAL Inabilities         \$ 3,138           Contract liabilities         2,076         1,321           Total current liabilities         6,344         4,459           Long-term debt         5,452         5,448           Income taxes payable         1,090         1,206           Other liabilities         692         662           Total liabilities         13,578         11,775           Total stockholders' equity         10,578	Cash and cash equivalents	\$ 4,999	5 \$	5,351
Inventories         4,309         3,904           Other current assets         1,386         764           Total current assets         16,107         13,369           Long-term investments         2,055         1,538           Property, plant and equipment, net         1,934         1,604           Goodwill         3,479         3,466           Purchased technology and other intangible assets, net         104         153           Deferred income taxes and other assets         2,146         2,223           Total assets         2,5825         22,353           LIABILITIES AND STOCKHOLDERS' EQUITY         2         2           Current liabilities         4,268         3,138           Contract liabilities         2,076         1,321           Total current liabilities         6,344         4,459           Long-term debt         5,452         5,448           Income taxes payable         1,090         1,206           Other liabilities         692         662           Total liabilities         13,578         11,775           Total stockholders' equity         10,578	Short-term investments	464	ţ	387
Other current assets         1,386         764           Total current assets         16,107         13,369           Long-term investments         2,055         1,538           Property, plant and equipment, net         1,934         1,604           Goodwill         3,479         3,466           Purchased technology and other intangible assets, net         104         153           Deferred income taxes and other assets         2,146         2,223           Total assets         2,146         2,223           LIABILITIES AND STOCKHOLDERS' EQUITY         Total current liabilities:         3,138           Contract liabilities         2,076         1,321           Total current liabilities         6,344         4,459           Long-term debt         5,452         5,448           Income taxes payable         1,090         1,206           Other liabilities         692         662           Total liabilities         13,578         11,775           Total stockholders' equity         10,578	Accounts receivable, net	4,953	;	2,963
Total current assets         16,107         13,369           Long-term investments         2,055         1,538           Property, plant and equipment, net         1,934         1,604           Goodwill         3,479         3,466           Purchased technology and other intangible assets, net         104         153           Deferred income taxes and other assets         2,146         2,223           Total assets         \$ 25,825         \$ 22,353           LIABILITIES AND STOCKHOLDERS' EQUITY         ***  Current liabilities**         \$ 4,268         \$ 3,138           Contract liabilities         2,076         1,321           Total current liabilities         6,344         4,459           Long-term debt         5,452         5,448           Income taxes payable         1,090         1,206           Other liabilities         692         662           Total liabilities         13,578         11,775           Total stockholders' equity         12,247         10,578	Inventories	4,309	)	3,904
Long-term investments         2,055         1,538           Property, plant and equipment, net         1,934         1,604           Goodwill         3,479         3,466           Purchased technology and other intangible assets, net         104         153           Deferred income taxes and other assets         2,146         2,223           Total assets         \$ 25,825         \$ 22,333           LIABILITIES AND STOCKHOLDERS' EQUITY         Current liabilities:           Accounts payable and accrued expenses         \$ 4,268         \$ 3,138           Contract liabilities         2,076         1,321           Total current liabilities         6,344         4,459           Long-term debt         5,452         5,448           Income taxes payable         1,090         1,206           Other liabilities         692         662           Total liabilities         13,578         11,775           Total stockholders' equity         12,247         10,578	Other current assets	1,380	5	764
Property, plant and equipment, net       1,934       1,604         Goodwill       3,479       3,466         Purchased technology and other intangible assets, net       104       153         Deferred income taxes and other assets       2,146       2,223         Total assets       \$ 25,825       \$ 23,33         LIABILITIES AND STOCKHOLDERS' EQUITY       Current liabilities:         Accounts payable and accrued expenses       \$ 4,268       \$ 3,138         Contract liabilities       2,076       1,321         Total current liabilities       6,344       4,459         Long-term debt       5,452       5,448         Income taxes payable       1,090       1,206         Other liabilities       692       662         Total liabilities       13,578       11,775         Total stockholders' equity       12,247       10,578	Total current assets	16,10	7	13,369
Goodwill         3,479         3,466           Purchased technology and other intangible assets, net         104         153           Deferred income taxes and other assets         2,146         2,223           Total assets         \$ 25,825         \$ 22,353           LIABILITIES AND STOCKHOLDERS' EQUITY         Current liabilities:           Accounts payable and accrued expenses         \$ 4,268         \$ 3,138           Contract liabilities         2,076         1,321           Total current liabilities         6,344         4,459           Long-term debt         5,452         5,448           Income taxes payable         1,090         1,206           Other liabilities         692         662           Total liabilities         13,578         11,775           Total stockholders' equity         12,247         10,578	Long-term investments	2,05:	;	1,538
Purchased technology and other intangible assets, net         104         153           Deferred income taxes and other assets         2,146         2,223           Total assets         \$ 25,825         \$ 22,353           LIABILITIES AND STOCKHOLDERS' EQUITY         Current liabilities:           Accounts payable and accrued expenses         \$ 4,268         \$ 3,138           Contract liabilities         2,076         1,321           Total current liabilities         6,344         4,459           Long-term debt         5,452         5,448           Income taxes payable         1,090         1,206           Other liabilities         692         662           Total liabilities         13,578         11,775           Total stockholders' equity         12,247         10,578	Property, plant and equipment, net	1,934	ţ	1,604
Deferred income taxes and other assets         2,146         2,223           Total assets         \$ 25,825         \$ 22,353           LIABILITIES AND STOCKHOLDERS' EQUITY           Current liabilities:           Accounts payable and accrued expenses         \$ 4,268         \$ 3,138           Contract liabilities         2,076         1,321           Total current liabilities         6,344         4,459           Long-term debt         5,452         5,448           Income taxes payable         1,090         1,206           Other liabilities         692         662           Total liabilities         13,578         11,775           Total stockholders' equity         12,247         10,578	Goodwill	3,479	)	3,466
Total assets         \$ 25,825         \$ 22,353           LIABILITIES AND STOCKHOLDERS' EQUITY         Current liabilities:           Accounts payable and accrued expenses         \$ 4,268         \$ 3,138           Contract liabilities         2,076         1,321           Total current liabilities         6,344         4,459           Long-term debt         5,452         5,448           Income taxes payable         1,090         1,206           Other liabilities         692         662           Total liabilities         13,578         11,775           Total stockholders' equity         12,247         10,578	Purchased technology and other intangible assets, net	104	ţ	153
LIABILITIES AND STOCKHOLDERS' EQUITY         Current liabilities:         Accounts payable and accrued expenses       \$ 4,268 \$ 3,138         Contract liabilities       2,076 1,321         Total current liabilities       6,344 4,459         Long-term debt       5,452 5,448         Income taxes payable       1,090 1,206         Other liabilities       692 662         Total liabilities       13,578 11,775         Total stockholders' equity       12,247 10,578	Deferred income taxes and other assets	2,140	<u> </u>	2,223
Current liabilities:         Accounts payable and accrued expenses       \$ 4,268 \$ 3,138         Contract liabilities       2,076 1,321         Total current liabilities       6,344 4,459         Long-term debt       5,452 5,448         Income taxes payable       1,090 1,206         Other liabilities       692 662         Total liabilities       13,578 11,775         Total stockholders' equity       12,247 10,578	Total assets	\$ 25,82	\$	22,353
Accounts payable and accrued expenses       \$ 4,268 \$ 3,138         Contract liabilities       2,076 1,321         Total current liabilities       6,344 4,459         Long-term debt       5,452 5,448         Income taxes payable       1,090 1,206         Other liabilities       692 662         Total liabilities       13,578 11,775         Total stockholders' equity       12,247 10,578	LIABILITIES AND STOCKHOLDERS' EQUITY			
Contract liabilities       2,076       1,321         Total current liabilities       6,344       4,459         Long-term debt       5,452       5,448         Income taxes payable       1,090       1,206         Other liabilities       692       662         Total liabilities       13,578       11,775         Total stockholders' equity       12,247       10,578	Current liabilities:			
Total current liabilities       6,344       4,459         Long-term debt       5,452       5,448         Income taxes payable       1,090       1,206         Other liabilities       692       662         Total liabilities       13,578       11,775         Total stockholders' equity       12,247       10,578	Accounts payable and accrued expenses	\$ 4,268	3 \$	3,138
Long-term debt       5,452       5,448         Income taxes payable       1,090       1,206         Other liabilities       692       662         Total liabilities       13,578       11,775         Total stockholders' equity       12,247       10,578	Contract liabilities	2,070	<u> </u>	1,321
Income taxes payable         1,090         1,206           Other liabilities         692         662           Total liabilities         13,578         11,775           Total stockholders' equity         12,247         10,578	Total current liabilities	6,344	ļ	4,459
Other liabilities         692         662           Total liabilities         13,578         11,775           Total stockholders' equity         12,247         10,578	Long-term debt	5,452	2	5,448
Total liabilities         13,578         11,775           Total stockholders' equity         12,247         10,578	Income taxes payable	1,090	)	1,206
Total stockholders' equity 12,247 10,578	Other liabilities	692	2	662
	Total liabilities	13,57	}	11,775
Total liabilities and stockholders' equity \$ 25,825 \$ 22,353	Total stockholders' equity	12,24	,	10,578
	Total liabilities and stockholders' equity	\$ 25,82	\$	22,353

# APPLIED MATERIALS, INC. UNAUDITED CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

		Three Mor	nths I	Ended		Twelve Mo	nths Ended		
(In millions)	O	ctober 31, 2021	Oc	tober 25, 2020	October 31, 2021		O	ctober 25, 2020	
Cash flows from operating activities:	_	2021		2020	_	2021	_	2020	
Net income	\$	1,712	\$	1,131	\$	5,888	\$	3,619	
Adjustments required to reconcile net income to cash provided by operating activities:	•	,.	T	, -	•	.,	•	-,	
Depreciation and amortization		105		97		394		376	
Severance and related charges		(1)		_		148		_	
Share-based compensation		74		73		346		307	
Deferred income taxes		36		(18)		80		80	
Other		(40)		5		(70)		60	
Net change in operating assets and liabilities		(738)		27		(1,344)		(638)	
Cash provided by operating activities		1,148		1,315		5,442		3,804	
Cash flows from investing activities:									
Capital expenditures		(206)		(162)		(668)		(422)	
Cash paid for acquisitions, net of cash acquired		_		_		(12)		(107)	
Proceeds from sales and maturities of investments		447		366		1,471		1,754	
Purchases of investments		(828)		(345)		(2,007)		(1,355)	
Cash used in investing activities		(587)		(141)		(1,216)		(130)	
Cash flows from financing activities:									
Debt borrowings, net of issuance costs								2,979	
Debt repayments		_		_		_		(2,882)	
Proceeds from common stock issuances		89		83		175		174	
Common stock repurchases		(1,500)		(50)		(3,750)		(649)	
Tax withholding payments for vested equity awards		(7)		(6)		(178)		(172)	
Payments of dividends to stockholders		(216)		(200)		(838)		(787)	
Cash used in financing activities		(1,634)		(173)		(4,591)		(1,337)	
Increase (decrease) in cash, cash equivalents and restricted cash equivalents		(1,073)		1,001		(365)		2,337	
Cash, cash equivalents and restricted cash equivalents—beginning of period		6,174		4,465		5,466		3,129	
Cash, cash equivalents and restricted cash equivalents — end of period	\$	5,101	\$	5,466	\$	5,101	\$	5,466	
Reconciliation of cash, cash equivalents, and restricted cash equivalents									
Cash and cash equivalents	\$	4,995	\$	5,351	\$	4,995	\$	5,351	
Restricted cash equivalents included in deferred income taxes and other assets		106		115		106		115	
Total cash, cash equivalents, and restricted cash equivalents	\$	5,101	\$	5,466	\$	5,101	\$	5,466	
Supplemental cash flow information:									
Cash payments for income taxes	\$	210	\$	23	\$	851	\$	542	
Cash refunds from income taxes	\$	1	\$	63	\$	27	\$	68	
Cash payments for interest	\$	68	\$	68	\$	205	\$	219	

# APPLIED MATERIALS, INC. UNAUDITED SUPPLEMENTAL INFORMATION

## **Corporate and Other**

(In millions)	Q4	FY2021	Q4 F	Q4 FY2020 FY2021			 FY2020
Unallocated net sales	\$	30	\$	27	\$	130	\$ 73
Unallocated cost of products sold and expenses		(176)		(145)		(725)	(533)
Share-based compensation		(74)		(73)		(346)	(307)
Severance and related charges		1		_		(149)	_
Deal termination fee						(154)	_
Total	\$	(219)	\$	(191)	\$	(1,244)	\$ (767)

### **Additional Information**

	Q	4 FY2021	Q	4 FY2020	FY2021			FY2020
Net Sales by Geography (In millions)								
United States	\$	673	\$	448	\$	2,038	\$	1,619
% of Total		11 % 10 %				9 %		10 %
Europe	\$	331	\$	206	\$	1,097	\$	736
% of Total		5 %	)	4 %		5 %		4 %
Japan	\$	613	\$	706	\$	1,962	\$	1,996
% of Total		10 % 15 %				8 %		11 %
Korea	\$	1,004	\$	719	\$	5,012	\$	3,031
% of Total		17 %	)	15 %		22 %		18 %
Taiwan	\$	1,240	\$	872	\$	4,742	\$	3,953
% of Total		20 %	)	19 %		20 %		23 %
Southeast Asia	\$	205	\$	161	\$	677	\$	411
% of Total		3 %	)	3 %		3 %		2 %
China	\$	2,057	\$	1,576	\$	7,535	\$	5,456
% of Total		34 %	)	34 %		33 %		32 %
Employees (In thousands)								
Regular Full Time		27.2		24.0				

## APPLIED MATERIALS, INC. UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS

	Three Months Ended					Twelve Months End				
(In millions, except percentages)	О	ctober 31, 2021	О	ctober 25, 2020	C	October 31, 2021	О	ctober 25, 2020		
Non-GAAP Adjusted Gross Profit	_	2021	_	2020	_	2021		2020		
Reported gross profit - GAAP basis	\$	2.945	\$	2,130	\$	10,914	\$	7,692		
Certain items associated with acquisitions <sup>1</sup>	4	6	Ψ	12	Ψ	27	Ψ	37		
Certain incremental expenses related to COVID-19 <sup>2</sup>		_		_		12		23		
Other charges		_		_		2		_		
Non-GAAP adjusted gross profit	\$	2,951	\$	2,142	\$	10,955	\$	7,752		
Non-GAAP adjusted gross margin	Ť	48.2 %	Ť	45.7 %	Ť	47.5 %	Ť	45.1 %		
Non-GAAP Adjusted Operating Income										
Reported operating income - GAAP basis	\$	2,014	\$	1,283	\$	6,889	\$	4,365		
Certain items associated with acquisitions <sup>1</sup>		11		16		47		54		
Acquisition integration and deal costs		5		26		45		80		
Certain incremental expenses related to COVID-19 <sup>2</sup>		_		_		24		30		
Severance and related charges <sup>3</sup>		(1)		_		157		_		
Deal termination fee		_		_		154		_		
Other charges		_		_		6		_		
Non-GAAP adjusted operating income	\$	2,029	\$	1,325	\$	7,322	\$	4,529		
Non-GAAP adjusted operating margin		33.1 %		28.3 %		31.7 %		26.3 %		
Non-GAAP Adjusted Net Income										
Reported net income - GAAP basis	\$	1,712	\$	1,131	\$	5,888	\$	3,619		
Certain items associated with acquisitions <sup>1</sup>		11		16		47		54		
Acquisition integration and deal costs		5		26		46		80		
Certain incremental expenses related to COVID-19 <sup>2</sup>		_		_		24		30		
Severance and related charges <sup>3</sup>		(1)		_		157		_		
Deal termination fee		_		_		154		_		
Realized loss (gain) on strategic investments, net		(41)		_		(43)		(1)		
Unrealized loss (gain) on strategic investments, net		(11)		(7)		(56)		(8)		
Loss on early extinguishment of debt		_		_		_		33		
Other charges		_				6		_		
Income tax effect of share-based compensation <sup>4</sup>		12		13		_		_		
Income tax effects related to intra-entity intangible asset transfers		4		10		64		114		
Resolution of prior years' income tax filings and other tax items		55		(36)		33		(41)		
Income tax effect of non-GAAP adjustments <sup>5</sup>		10		(5)		(33)		(35)		
Non-GAAP adjusted net income	\$	1,756	\$	1,148	\$	6,287	\$	3,845		

- 1 These items are incremental charges attributable to completed acquisitions, consisting of amortization of purchased intangible assets.
- 2 Temporary incremental employee compensation during the COVID-19 pandemic.
- 3 The severance and related charges primarily related to a one-time voluntary retirement program offered to certain eligible employees.
- 4 GAAP basis tax benefit related to share-based compensation is recognized ratably over the fiscal year on a non-GAAP basis.
- 5 Adjustment to provision for income taxes related to non-GAAP adjustments reflected in income before income taxes.

# APPLIED MATERIALS, INC. UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS

	 Three Mor	nths Ende	ed	Twelve Months Ended				
(In millions, except per share amounts)	ober 31, 2021	Octob 202			ber 31, 021		ober 25, 2020	
Non-GAAP Adjusted Earnings Per Diluted Share								
Reported earnings per diluted share - GAAP basis	\$ 1.89	\$	1.23	\$	6.40	\$	3.92	
Certain items associated with acquisitions	0.01		0.02		0.04		0.05	
Acquisition integration and deal costs	0.01		0.02		0.04		0.07	
Certain incremental expenses related to COVID-19	_		_		0.02		0.03	
Loss on early extinguishment of debt	_		_		_		0.03	
Severance and related charges	_		_		0.13			
Deal termination fee	_				0.17		_	
Realized loss (gain) on strategic investments, net	(0.03)				(0.03)		_	
Unrealized loss (gain) on strategic investments, net	(0.01)		(0.01)		(0.05)		(0.01)	
Other charges	_		_		0.01		_	
Income tax effect of share-based compensation	0.01		0.02		_		_	
Income tax effects related to intra-entity intangible asset transfers	_		0.01		0.07		0.12	
Resolution of prior years' income tax filings and other tax items	0.06		(0.04)		0.04		(0.04)	
Non-GAAP adjusted earnings per diluted share	\$ 1.94	\$	1.25	\$	6.84	\$	4.17	
Weighted average number of diluted shares	907		921		919		923	

## APPLIED MATERIALS, INC. UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS

		Three Mo	nths	Ended	_	Twelve Mo	Ionths Ended		
(In millions, except percentages)	C	October 31, 2021	C	October 25, 2020	C	October 31, 2021		october 25, 2020	
Semiconductor Systems Non-GAAP Adjusted Operating Income									
Reported operating income - GAAP basis	\$	1,723	\$	1,059	\$	6,311	\$	3,714	
Certain items associated with acquisitions <sup>1</sup>		9		12		38		41	
Acquisition integration costs		_		2		(2)		3	
Certain incremental expenses related to COVID-19 <sup>2</sup>		_		_		12		20	
Other charges		_		_		3			
Non-GAAP adjusted operating income	\$	1,732	\$	1,073	\$	6,362	\$	3,778	
Non-GAAP adjusted operating margin		40.2 %		35.0 %		39.1 %		33.2 %	
AGS Non-GAAP Adjusted Operating Income									
Reported operating income - GAAP basis	\$	425	\$	320	\$	1,508	\$	1,127	
Certain incremental expenses related to COVID-19 <sup>2</sup>		_		_		8		8	
Other charges						1			
Non-GAAP adjusted operating income	\$	425	\$	320	\$	1,517	\$	1,135	
Non-GAAP adjusted operating margin		31.0 %		28.9 %		30.3 %		27.3 %	
Display and Adjacent Markets Non-GAAP Adjusted Operating Income									
Reported operating income - GAAP basis	\$	85	\$	95	\$	314	\$	291	
Certain items associated with acquisitions <sup>1</sup>		1		3		4		12	
Certain incremental expenses related to COVID-19 <sup>2</sup>		_				1		1	
Severance and related charges <sup>3</sup>		_		_		8		_	
Non-GAAP adjusted operating income	\$	86	\$	98	\$	327	\$	304	
Non-GAAP adjusted operating margin		20.6 %		20.2 %		20.0 %		18.9 %	

- 1 These items are incremental charges attributable to completed acquisitions, consisting of amortization of purchased intangible assets.
- 2 Temporary incremental employee compensation during the COVID-19 pandemic.
- 3 The severance and related charges related to workforce reduction actions globally across the Display and Adjacent Markets business.

Note: The reconciliation of GAAP and non-GAAP adjusted segment results above does not include certain revenues, costs of products sold and operating expenses that are reported within corporate and other and included in consolidated operating income.

## UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED EFFECTIVE INCOME TAX RATE

	Three Months Ended	
(In millions, except percentages)	October 31, 2021	
Provision for income taxes - GAAP basis (a)	\$	294
Income tax effect of share-based compensation		(12)
Income tax effects related to intra-entity intangible asset transfers		(4)
Resolutions of prior years' income tax filings and other tax items		(55)
Income tax effect of non-GAAP adjustments		(10)
Non-GAAP adjusted provision for income taxes (b)	\$	213
Income before income taxes - GAAP basis (c)	\$	2,006
Certain items associated with acquisitions		11
Acquisition integration and deal costs		5
Severance and related charges		(1)
Realized loss (gain) on strategic investments, net		(41)
Unrealized loss (gain) on strategic investments, net		(11)
Non-GAAP adjusted income before income taxes (d)	\$	1,969
Effective income tax rate - GAAP basis (a/c)		14.7 %
N. CAAD II to 1 00 till to 1 4 4/10		10.0.07
Non-GAAP adjusted effective income tax rate $(b/d)$		10.8 %