# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 17, 2017

### **Applied Materials, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**(State or other jurisdiction of incorporation)

000-06920

94-1655526

(Commission File Number)

(IRS Employer Identification No.)

3050 Bowers Avenue
P.O. Box 58039 Santa Clara, CA
(Address of principal executive
offices)

95052-8039

(Zip Code)

Registrant's telephone number, including area code: (408) 727-5555

 $$N\!/\!A$$  (Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition.

On August 17, 2017, Applied Materials, Inc. ("Applied Materials") announced its financial results for its third quarter ended July 30, 2017. A copy of Applied Materials' press release is attached hereto as Exhibit 99.1.

The information contained herein and in the accompanying exhibit shall not be incorporated by reference into any filing of Applied Materials, whether made before or after the date hereof, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference in such filing. The information in this report, including the exhibit hereto, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	Press Release issued by Applied Materials, Inc. dated August 17, 2017

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Applied Materials, Inc. (Registrant)

Date: August 17, 2017 By: /s/ Thomas F. Larkins

Thomas F. Larkins

Senior Vice President, General Counsel

and Corporate Secretary

### EXHIBIT INDEX

Exhibit No. Description

99.1

Press Release issued by Applied Materials, Inc. dated August 17, 2017



### NEWS RELEASE

#### APPLIED MATERIALS DELIVERS THE BEST QUARTER IN ITS 50-YEAR HISTORY

- Record revenue of \$3.74 billion up 33% year over year
- Record EPS of \$0.85 up 85% year over year, and non-GAAP EPS of \$0.86 up 72% year over year
- Expects continued revenue and EPS growth in the fourth quarter of fiscal 2017

SANTA CLARA, Calif., August 17, 2017 — Applied Materials, Inc. (NASDAQ:AMAT), which celebrates its fiftieth corporate anniversary on November 10, today reported record results in its third quarter ended July 30, 2017.

Compared to the same period last year, the company grew net sales by 33 percent to \$3.74 billion; increased gross margin by 3.1 points to 45.4 percent; grew operating margin by 6.2 points to 27.3 percent; and increased earnings per share (EPS) by 85 percent to \$0.85. On a non-GAAP adjusted basis, the company increased gross margin by 2.9 points to 46.6 percent, grew operating margin by 5.9 points to 28.7 percent, and increased EPS by 72 percent to \$0.86.

The company generated a record \$1.37 billion in cash from operations, which represented 36 percent of revenue, and returned \$482 million to shareholders through stock repurchases and cash dividends.

"With revenue and profits at all-time highs, Applied has tremendous momentum and a very positive outlook for the future," said Gary Dickerson, president and CEO. "Our markets are growing with a broader set of demand drivers, and the breadth of Applied's technology enables us to play a larger and more valuable role advancing the innovation roadmap in semiconductor and display."

#### **Quarterly Results Summary**

	(	Q3 FY2017 Q3 FY2016			Change	
	(In millions, except per share amounts and percentages)					
Net sales	\$	3,744	\$	2,821	33%	
Gross margin		45.4%		42.3%	3.1 points	
Operating margin		27.3%		21.1%	6.2 points	
Net income	\$	925	\$	505	83%	
Diluted earnings per share	\$	0.85	\$	0.46	85%	
Non-GAAP Adjusted Results						
Non-GAAP adjusted gross margin		46.6%		43.7%	2.9 points	
Non-GAAP adjusted operating margin		28.7%		22.8%	5.9 points	
Non-GAAP adjusted net income	\$	927	\$	550	69%	
Non-GAAP adjusted diluted EPS	\$	0.86	\$	0.50	72%	

A reconciliation of the GAAP and non-GAAP adjusted results is provided in the financial tables included in this release. See also "Use of Non-GAAP Adjusted Financial Measures" section.

#### **Business Outlook**

In the fourth quarter of fiscal 2017, Applied expects net sales to be in the range of \$3.85 billion to \$4.0 billion; the midpoint of the range would be an increase of approximately 19 percent, year over year. Non-GAAP adjusted diluted EPS is expected to be in the range of \$0.86 to \$0.94; the midpoint of the range would be an increase of approximately 36 percent, year over year.

This outlook for non-GAAP adjusted diluted EPS excludes known charges related to completed acquisitions of \$0.04 per share, but does not reflect any items that are unknown at this time, such as any additional charges related to acquisitions or other non-operational or unusual items, as well as other tax related items, which we are not able to predict without unreasonable efforts due to their inherent uncertainty.

#### **Third Quarter Reportable Segment Information**

Semiconductor Systems	 Q3 FY2017		Q3 FY2016	
	 (In millions, exc	cept percentages)		
Net sales	\$ 2,532	\$	1,786	
Foundry	39%		37%	
DRAM	15%		11%	
Flash	38%		41%	
Logic and other	8%		11%	
Operating income	874		511	
Operating margin	34.5%		28.6%	
Non-GAAP Adjusted Results				
Non-GAAP adjusted operating income	\$ 920	\$	556	
Non-GAAP adjusted operating margin	36.3%		31.1%	

Applied Global Services	Q3 FY2017		Q3 FY2016
	(In millions, exc	ept p	ercentages)
Net sales	\$ 786	\$	657
Operating income	213		175
Operating margin	27.1%		26.6%
Non-GAAP Adjusted Results			
Non-GAAP adjusted operating income	\$ 215	\$	176
Non-GAAP adjusted operating margin	27.4%		26.8%

<u>Display and Adjacent Markets</u>	 Q3 FY2017		Q3 FY2016
	(In millions, e	xcept p	percentages)
Net sales	\$ 410	\$	313
Operating income	91		63
Operating margin	22.2%	ó	20.1%
Non-GAAP Adjusted Results			
Non-GAAP adjusted operating income	\$ 93	\$	63
Non-GAAP adjusted operating margin	22.7%	ó	20.1%

#### **Use of Non-GAAP Adjusted Financial Measures**

Applied provides investors with certain non-GAAP adjusted financial measures, which are adjusted to exclude the impact of certain costs, expenses, gains and losses, including certain items related to mergers and acquisitions; restructuring charges and any associated adjustments; impairments of assets, or investments; gain or loss on sale of strategic investments; income tax items and certain other discrete adjustments. Reconciliations of these non-GAAP measures to the most directly comparable financial measures calculated and presented in accordance with GAAP are provided in the financial tables included in this release.

Management uses these non-GAAP adjusted financial measures to evaluate the company's operating and financial performance and for planning purposes, and as performance measures in its executive compensation program. Applied believes these measures enhance an overall understanding of our performance and investors' ability to review the company's business from the same perspective as the company's management, and facilitate comparisons of this period's results with prior periods on a consistent basis by excluding items that we do not believe are indicative of our ongoing operating performance. There are limitations in using non-GAAP financial measures because the non-GAAP financial measures are not prepared in accordance with generally accepted accounting principles, may be different from non-GAAP financial measures used by other companies, and may exclude certain items that may have a material impact upon our reported financial results. The presentation of this additional information is not meant to be considered in isolation or as a substitute for the directly comparable financial measures prepared in accordance with GAAP.

#### **Webcast Information**

Applied Materials will discuss these results during an earnings call that begins at 1:30 p.m. Pacific Time today. A live webcast will be available at <a href="https://www.appliedmaterials.com">www.appliedmaterials.com</a>. A replay will be available on the website beginning at 5:00 p.m. Pacific Time today.

#### **Forward-Looking Statements**

This press release contains forward-looking statements, including those regarding anticipated growth and trends in our businesses and markets, industry outlooks, technology transitions, our business and financial performance and market share positions, our capital allocation, our development of new products and technologies, our business outlook for the fourth quarter of fiscal 2017, and other statements that are not historical facts. These statements and their underlying assumptions are subject to risks and uncertainties and are not guarantees of future performance. Factors that could cause actual results to differ materially from those expressed or implied by such statements include, without limitation: the level of demand for our products; global economic and industry conditions; consumer demand for electronic products; the demand for semiconductors; customers' technology and capacity requirements; the introduction of new and innovative technologies, and the timing of technology transitions; our ability to develop, deliver and support new products and technologies; the concentrated nature of our customer base; our ability to expand our current markets, increase market share and develop new markets; market acceptance of existing and newly developed products; our ability to obtain and protect intellectual property rights in key technologies; our ability to achieve the objectives of operational and strategic initiatives, align our resources and cost structure with business conditions, and attract, motivate and retain key employees; the variability of operating expenses and results among products and segments, and our ability to accurately forecast future results, market conditions, customer requirements and business needs; and other risks and uncertainties described in our SEC filings, including our most recent Forms 10-Q and 8-K. All forward-looking statements are based on management's current estimates, projections and assumptions, and we assume no obligation to update them.

#### **About Applied Materials**

Applied Materials, Inc. (Nasdaq: AMAT) is the leader in materials engineering solutions used to produce virtually every new chip and advanced display in the world. Our expertise in modifying materials at atomic levels and on an industrial scale enables customers to transform possibilities into reality. At Applied Materials, our innovations make possible the technology shaping the future. Learn more at <a href="https://www.appliedmaterials.com">www.appliedmaterials.com</a>.

#### **Contact:**

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# APPLIED MATERIALS, INC. UNAUDITED CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS

	 Three Mo	nded	Nine Months Ended				
(In millions, except per share amounts)	July 30, 2017		July 31, 2016		July 30, 2017		July 31, 2016
Net sales	\$ 3,744	\$	2,821	\$	10,568	\$	7,528
Cost of products sold	2,044		1,629		5,823		4,416
Gross profit	1,700		1,192		4,745		3,112
Operating expenses:							
Research, development and engineering	454		386		1,308		1,146
Marketing and selling	117		107		351		315
General and administrative	106		103		316		276
Total operating expenses	677		596		1,975		1,737
Income from operations	1,023		596		2,770		1,375
Interest expense	59		38		141		117
Interest and other income, net	14		6		28		15
Income before income taxes	978		564		2,657		1,273
Provision for income taxes	53		59		205		162
Net income	\$ 925	\$	505	\$	2,452	\$	1,111
Earnings per share:							
Basic	\$ 0.86	\$	0.47	\$	2.28	\$	1.00
Diluted	\$ 0.85	\$	0.46	\$	2.26	\$	0.99
Weighted average number of shares:							
Basic	1,071		1,083		1,076		1,115
Diluted	1,083		1,093		1,087		1,123

### APPLIED MATERIALS, INC. UNAUDITED CONSOLIDATED CONDENSED BALANCE SHEETS

(In millions) ASSETS	July 30, 2017			October 30, 2016
Current assets:	<b>c</b> r	F 270	ď	2.400
Cash and cash equivalents	\$	5,278	\$	3,406
Short-term investments		1,953		343
Accounts receivable, net		2,258		2,279
Inventories		2,876		2,050
Other current assets		366		275
Total current assets		12,731		8,353
Long-term investments		1,059		929
Property, plant and equipment, net		996		937
Goodwill		3,357		3,316
Purchased technology and other intangible assets, net		461		575
Deferred income taxes and other assets <sup>1</sup>		474		460
Total assets	\$	19,078	\$	14,570
LIABILITIES AND STOCKHOLDERS' EQUITY	_			
Current liabilities:				
Accounts payable, notes payable and accrued expenses		2,255		2,256
Customer deposits and deferred revenue		2,116		1,376
Total current liabilities		4,371		3,632
Long-term debt <sup>1</sup>		5,303		3,125
Other liabilities		688		596
Total liabilities		10,362		7,353
Total stockholders' equity		8,716		7,217
Total liabilities and stockholders' equity	\$	19,078	\$	14,570

<sup>&</sup>lt;sup>1</sup> Balances reflect the effects of the retrospective adoption of the authoritative guidance in the first quarter of fiscal 2017, which required debt issuance costs to be presented as a direct reduction from the carrying amount of the related debt liability. These amounts were originally recorded under Other Assets.

# APPLIED MATERIALS, INC. UNAUDITED CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

	Three Months Ended			Nine Months Ended			inded	
(In millions)		July 30, July 31, 2017 2016			July 30, 2017		July 31, 2016	
Cash flows from operating activities:		2017				2017		2010
Net income	\$	925	\$	505	\$	2,452	\$	1,111
Adjustments required to reconcile net income to cash provided by operating activities:								
Depreciation and amortization		102		97		302		289
Share-based compensation		55		48		162		150
Excess tax benefits from share-based compensation		(3)		(5)		(51)		(18)
Deferred income taxes		(3)		21		6		14
Other		6		5		15		20
Net change in operating assets and liabilities		284		310		24		103
Cash provided by operating activities		1,366		981		2,910		1,669
Cash flows from investing activities:								
Capital expenditures		(80)		(50)		(221)		(165)
Cash paid for acquisitions, net of cash acquired		(30)		3		(56)		(5)
Proceeds from sales and maturities of investments		935		208		1,822		681
Purchases of investments		(1,174)		(483)		(3,542)		(947)
Cash used in investing activities		(349)		(322)		(1,997)		(436)
Cash flows from financing activities:								
Debt borrowings, net of issuance costs		_		_		2,176		_
Debt repayments		(205)		(2)		(205)		(1,207)
Proceeds from common stock issuances and others		1		_		47		44
Common stock repurchases		(375)		(196)		(787)		(1,721)
Excess tax benefits from share-based compensation		3		5		51		18
Payments of dividends to stockholders		(107)		(108)		(323)		(336)
Cash provided by (used in) financing activities		(683)		(301)		959		(3,202)
Increase (decrease) in cash and cash equivalents		334		358		1,872		(1,969)
Cash and cash equivalents — beginning of period		4,944		2,470		3,406		4,797
Cash and cash equivalents — end of period	\$	5,278	\$	2,828	\$	5,278	\$	2,828
Supplemental cash flow information:								
Cash payments for income taxes	\$	103	\$	49	\$	168	\$	144
Cash refunds from income taxes	\$	9	\$	1	\$	17	\$	104
Cash payments for interest	\$	35	\$	34	\$	110	\$	110

# APPLIED MATERIALS, INC. UNAUDITED SUPPLEMENTAL INFORMATION

### **Corporate and Other**

( <u>In millions)</u>	Q	3 FY2017	Q3 FY2016
Unallocated net sales	\$	16	\$ 65
Unallocated cost of products sold and expenses		(116)	(170)
Share-based compensation		(55)	(48)
Total	\$	(155)	\$ (153)

### **Additional Information**

	Q3 FY2017	Q3 FY2016
Net Sales by Geography (In millions)		
United States	359	289
% of Total	10%	10%
Europe	191	124
% of Total	5%	5%
Japan	444	321
% of Total	12%	11%
Korea	1,265	472
% of Total	34%	17%
Taiwan	607	741
% of Total	16%	26%
Southeast Asia	104	303
% of Total	2%	11%
China	774	571
% of Total	21%	20%
Employees (In thousands)		
Regular Full Time	17.6	15.2

### APPLIED MATERIALS, INC. UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS

	Three Months Ended				Nine Months Ended			
(In millions, except percentages)	 July 30, July 31, 2017 2016			July 30, 2017			July 31, 2016	
Non-GAAP Adjusted Gross Profit	 2017		2010		2017		2010	
Reported gross profit - GAAP basis	\$ 1,700	\$	1,192	\$	4,745	\$	3,112	
Certain items associated with acquisitions <sup>1</sup>	44		42		127		125	
Inventory reversals related to restructuring <sup>2</sup>	_		(1)		_		(2)	
Non-GAAP adjusted gross profit	\$ 1,744	\$	1,233	\$	4,872	\$	3,235	
Non-GAAP adjusted gross margin	46.6%		43.7%		46.1%		43.0%	
Non-GAAP Adjusted Operating Income								
Reported operating income - GAAP basis	\$ 1,023	\$	596	\$	2,770	\$	1,375	
Certain items associated with acquisitions <sup>1</sup>	49		47		142		141	
Acquisition integration costs	1		2		3		2	
Reversals related to restructuring, net <sup>2</sup>	_		(1)		_		(3)	
Other gains, losses or charges, net	_		_		(3)		_	
Non-GAAP adjusted operating income	\$ 1,073	\$	644	\$	2,912	\$	1,515	
Non-GAAP adjusted operating margin	28.7%		22.8%		27.6%		20.1%	
Non-GAAP Adjusted Net Income								
Reported net income - GAAP basis	\$ 925	\$	505	\$	2,452	\$	1,111	
Certain items associated with acquisitions <sup>1</sup>	49		47		142		141	
Acquisition integration costs	1		2		3		2	
Reversals related to restructuring, net <sup>2</sup>	_		(1)		_		(3)	
Impairment (gain on sale) of strategic investments, net	(1)		_		4		(3)	
Loss on early extinguishment of debt	5		_		5		5	
Other gains, losses or charges, net	_		_		(3)		_	
Reinstatement of federal R&D tax credit, resolution of prior years' income tax filings and other tax items $^3$	(46)		1		(68)		(12)	
Income tax effect of non-GAAP adjustments <sup>4</sup>	(6)		(4)		(15)		(13)	
Non-GAAP adjusted net income	\$ 927	\$	550	\$	2,520	\$	1,228	

- 1 These items are incremental charges attributable to completed acquisitions, consisting of amortization of purchased intangible assets.
- 2 Results for the three and nine months ended July 31, 2016 included favorable adjustments associated with the cost reductions in the solar business.
- Results for the three and nine months ended July 30, 2017 included the recognition of previously unrecognized foreign tax credits.
- These amounts represent non-GAAP adjustments above multiplied by the effective tax rate within the jurisdictions that the adjustments affect.

# APPLIED MATERIALS, INC. UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS

	Three Months Ended					Nine Mo	nths Ended		
( <u>In millions, except per share amounts)</u>	July 30, July 31, 2017 2016		July 30, 2017			July 31, 2016			
Non-GAAP Adjusted Earnings Per Diluted Share									
Reported earnings per diluted share - GAAP basis	\$	0.85	\$	0.46	\$	2.26	\$	0.99	
Certain items associated with acquisitions		0.04		0.04		0.12		0.11	
Reinstatement of federal R&D tax credit, resolution of prior years' income tax filings and other tax items		(0.04)		_		(0.06)		(0.01)	
Other gains, losses or charges, net		0.01		_		_		_	
Non-GAAP adjusted earnings per diluted share	\$	0.86	\$	0.50	\$	2.32	\$	1.09	
Weighted average number of diluted shares		1,083		1,093		1,087		1,123	

### APPLIED MATERIALS, INC. UNAUDITED RECONCILIATION OF GAAP TO NON-GAAP ADJUSTED RESULTS

		Three Months Ended				Nine Months Ended			
(In millions, except percentages)		July 30, 2017	July 31, 2016		July 30, 2017		July 31, 2016		
Semiconductor Systems Non-GAAP Adjusted Operating Income									
Reported operating income - GAAP basis	\$	874	\$	511	\$	2,372	\$	1,140	
Certain items associated with acquisitions <sup>1</sup>		46		45		138		138	
Non-GAAP adjusted operating income	\$	920	\$	556	\$	2,510	\$	1,278	
Non-GAAP adjusted operating margin		36.3%		31.1%		35.4%		26.9%	
AGS Non-GAAP Adjusted Operating Income									
Reported operating income - GAAP basis	\$	213	\$	175	\$	585	\$	489	
Certain items associated with acquisitions <sup>1</sup>		1		1		1		1	
Acquisition integration costs		1		_		3		_	
Non-GAAP adjusted operating income	\$	215	\$	176	\$	589	\$	490	
Non-GAAP adjusted operating margin		27.4%		26.8%		26.9%		25.8%	
Display and Adjacent Markets Non-GAAP Adjusted Operating Income									
Reported operating income - GAAP basis	\$	91	\$	63	\$	290	\$	142	
Certain items associated with acquisitions <sup>1</sup>		2		_		2			
Non-GAAP adjusted operating income	\$	93	\$	63	\$	292	\$	142	
Non-GAAP adjusted operating margin		22.7%		20.1%		23.9%		18.8%	

These items are incremental charges attributable to completed acquisitions, consisting of amortization of purchased intangible assets.

Note: The reconciliation of GAAP and non-GAAP adjusted segment results above does not include certain revenues, costs of products sold and operating expenses that are reported within corporate and other and included in consolidated operating income.