

## **Applied Materials Announces Second Quarter of Fiscal 2009 Results**

May 12, 2009

SANTA CLARA, Calif., May 12, 2009 (BUSINESS WIRE) -- Applied Materials, Inc. today reported results for its second fiscal quarter ended April 26, 2009. Net sales were \$1.02 billion, and the GAAP net loss was \$255 million, or \$0.19 per share. The company also reported a non-GAAP net loss for the period of \$136 million, or \$0.10 per share.

"In a period of exceptionally weak demand, Applied preserved its strong balance sheet, returned a dividend to our stockholders and made substantial investments in our future," said Mike Splinter, Chairman and CEO.

#### **GAAP Results**

 Q2 FY '09
 Q1 FY '09
 Q2 FY '08

 Net sales
 \$1.02 billion
 \$1.33 billion
 \$2.15 billion

 Net income (loss)
 (\$255 million)
 (\$133 million)
 \$303 million

 Earnings (loss) per share
 (\$0.19)
 (\$0.10)
 \$0.22

#### **Non-GAAP Results**

Q2 FY '09 Q1 FY '09 Q2 FY '08

Non-GAAP net income (loss) (\$136 million) (\$3 million) \$362 million

Non-GAAP earnings (loss) per share (\$0.10) \$0.00 \$0.26

The non-GAAP results exclude the impact of the following, as applicable for a particular quarter: investment impairments, equity-based compensation, restructuring and asset impairments, acquisition-related costs, ceasing implant development, and amounts associated with the resolution of income tax audits. A reconciliation of the GAAP and non-GAAP results is provided in the financial statements included in this release.

#### **Order and Backlog Summary**

New orders totaled \$649 million and were generated in the following regions: North America 20 percent, Taiwan 19 percent, Europe 19 percent, Japan 16 percent, Korea 13 percent, and Southeast Asia and China 13 percent. Backlog at the end of the period was \$3.16 billion, down from \$4.05 billion at the end of the first quarter of fiscal 2009.

## **Reportable Segment Results**

		Q2 FY '09		Q1 FY '09			Q2 FY '08			
(In millions)		New Orders	INEL	Operating Income (Loss)	New Orders	INEL	Operating Income (Loss)	New Orders	Net Sales	Operating Income (Loss)
Silicon		\$259	\$260	(\$96)	\$246	\$546	\$34	\$1,061	\$1,268	\$448
Applied Glob	oal Services	\$236	\$319	(\$1)	\$310	\$345	\$26	\$602	\$599	\$159
Display		\$13	\$84	\$1	\$26	\$149	\$26	\$493	\$198	\$59
Energy and	Environmental Solutions	\$141	\$357	(\$93)	\$321	\$293	(\$65)	\$257	\$85	(\$71)

### **Use of Non-GAAP Financial Measures**

Management uses non-GAAP results to evaluate the company's operating and financial performance in light of business objectives and for planning purposes. These measures are not in accordance with GAAP and may differ from non-GAAP methods of accounting and reporting used by other companies. Applied believes these measures enhance investors' ability to review the company's business from the same perspective as the company's management and facilitate comparisons of this period's results with prior periods. The presentation of this additional information should not be considered a substitute for results prepared in accordance with GAAP.

#### **Webcast Information**

Applied Materials will discuss these results during an earnings call that begins at 1:30 p.m. Pacific Time today. A live webcast will be available at <a href="https://www.appliedmaterials.com">www.appliedmaterials.com</a>.

#### **Forward-Looking Statements**

This press release contains forward-looking statements, including statements regarding Applied's performance and investments. Forward-looking statements may contain words such as "expect," "believe," "may," "can," "should," "will," "forecast" or similar expressions, and include the assumptions that underlie such statements. These statements are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements, including but not limited to: the level of demand for nanomanufacturing technology products, which is subject to many factors, including uncertain global economic and industry conditions, business and consumer spending, demand for electronic products and semiconductors, governmental renewable energy policies and incentives, and customers' utilization rates and capacity requirements, including capacity utilizing the latest technology; the duration and severity of the recession; customers' ability to acquire sufficient capital and/or obtain regulatory approvals; variability of operating results among the company's segments caused by differing conditions in the served markets; Applied's ability to (i) develop, deliver and support a broad range of products, expand its markets and develop new markets, (ii) timely implement and maintain effective cost reduction programs, realize expected benefits, and align its cost structure with business conditions, (iii) plan and manage its resources and production capability, including its supply chain, (iv) implement initiatives that enhance global operations and efficiencies, (v) obtain and protect intellectual property rights in key technologies, and (vi) attract, motivate and retain key employees; and other risks described in Applied Materials' SEC filings. All forward-looking statements are based on management's estimates, projections and assumptions as of the date hereof. The company undertakes no obligation to update any forward-looking statements.

Applied Materials, Inc. (Nasdaq:AMAT) is the global leader in Nanomanufacturing Technology(TM) solutions with a broad portfolio of innovative equipment, services and software products for the fabrication of semiconductor chips, flat panel displays, solar photovoltaic cells, flexible electronics and energy-efficient glass. At Applied Materials, we apply Nanomanufacturing Technology to improve the way people live. Learn more at <a href="https://www.appliedmaterials.com">www.appliedmaterials.com</a>.

# APPLIED MATERIALS, INC. CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS

			s Ended April 27,	Six Months I April 26,	Ended April 27,	
(In thousands, except per share amounts)		2009	2008	2009	2008	
Net sales Cost of products sold Gross margin Operating expenses:		\$ 1,020,077 864,558 155,519	\$2,149,998 1,183,170 966,828	\$ 2,353,473 1,806,378 547,095	\$4,237,395 2,335,586 1,901,809	
Research, development and engineering General and administrative Marketing and selling Restructuring and asset impairments Income (loss) from operations Pre-tax loss of equity method investment		236,335 101,080 84,678 26,709 (293,283 19,175	287,122 122,035 119,410 510 ) 437,751 9,766	465,875 242,321 168,793 159,481 (489,375 34,983	560,341 238,011 243,327 49,496 ) 810,634 19,352	
Impairment of equity method investment and strategic	investments	77,081		77,081		
Interest expense Interest income Income (loss) before income taxes Provision (benefit) for income taxes Net income (loss)		5,058 11,789 (382,808) (127,418) \$ (255,390)	151,636	11,052 27,024 (585,467 (197,143 \$ (388,324	) 278,582	
Earnings (loss) per share:  Basic  Diluted  Weighted average number of shares:			) \$ 0.22 ) \$ 0.22		) \$ 0.41 ) \$ 0.41	
Basic Diluted APPLIED MATERIALS, INC. CONSOLIDATED CONDENSED BALANCE SHEETS		1,331,729 1,331,729	1,356,705 1,373,314		1,363,975 1,379,071	
	April 26,	October 2	6,			
(In thousands)	2009	2008				
ASSETS Current assets: Cash and cash equivalents Short-term investments Accounts receivable, net Inventories Deferred income taxes, net	\$1,466,976 597,389 914,392 1,901,024 390,025	689,044 1,691,02	27 17			

Income taxes receivable Other current assets Total current assets Long-term investments Property, plant and equipment Less: accumulated depreciation and amortization Net property, plant and equipment Goodwill, net Purchased technology and other intangible assets, net	300,401 344,599 5,914,806 1,000,705 2,864,396 (1,774,273) 1,090,123 1,171,740 347,117	125,605 371,033 6,664,157 1,367,056 2,831,952 (1,737,752) 1,094,200 1,174,673 388,429
Equity method investment		79,533
Deferred income taxes and other assets Total assets LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities:	224,608 \$ 9,749,099	238,270 \$ 11,006,318
Current portion of long-term debt	\$1,156	\$1,068
Accounts payable and accrued expenses	1,047,915	1,545,355
Customer deposits and deferred revenue	962,975	1,225,735
Income taxes payable	120,787	173,394
Total current liabilities	2,132,833	2,945,552
Long-term debt	201,165	201,576
Other liabilities	319,202	310,232
Total liabilities	2,653,200	3,457,360
Stockholders' equity:		
Common stock	13,330	13,308
Additional paid-in capital	5,155,301	5,095,894
Retained earnings	11,031,711	11,601,288
Treasury stock	(9,100,915)	(9,134,962)
Accumulated other comprehensive loss	(3,528 )	(26,570 )
Total stockholders' equity	7,095,899	7,548,958
Total liabilities and stockholders' equity	\$9,749,099	\$ 11,006,318

APPLIED MATERIALS, INC.

# CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

Six Months Ended

	April 26,	A	April 27,	
(In thousands)	2009	2	2008	
Cash flows from operating activities:				
Net income (loss)	\$ (388,324	) \$	564,883	
Adjustments required to reconcile net income (loss) to cash provided by (used in) operating activities:				
Depreciation and amortization	146,108		154,321	
Loss on fixed asset retirements	7,002		21,527	
Provision for bad debts	62,539			
Restructuring and asset impairments	159,481		49,496	
Deferred income taxes	35,927		(38,538	)
Excess tax benefits from equity-based compensation plans			(5,406	)
Net recognized loss (gain) on investments	10,915		(3,560	)
Pretax loss of equity-method investment	34,983		19,352	
Impairment of equity-method investment and strategic investments	77,081			
Equity-based compensation	72,780		89,044	
Changes in operating assets and liabilities, net of amounts acquired:				
Accounts receivable	714,096		385,830	
Inventories	85,993		(277,478	)
Other current assets	13,411		116,352	
Other assets	(1,144	)	(4,875	)

Accounts payable and accrued expenses			(649,97	76 ) (107,155	)	
Customer deposits and deferred revenue			(262,76	302,195		
Income taxes			(246,73	39 ) (11,803	)	
Other liabilities			27,710	9,548		
Cash provided by (used in) operating activities			(100,91	17 ) 1,263,733		
Cash flows from investing activities:						
Capital expenditures			(128,09	99 ) (137,699	)	
Cash paid for acquisition, net of cash acquired				(235,324	)	
Proceeds from sales and maturities of investments			925,48	5 3,131,994		
Purchases of investments			(486,52	27 ) (3,376,917	7)	
Cash provided by (used in) investing activities			310,859	9 (617,946	)	
Cash flows from financing activities:						
Debt repayments			(323	) (12	)	
Proceeds from common stock issuances			27,633	308,463		
Common stock repurchases			(22,906	6 ) (899,984	)	
Excess tax benefits from equity-based compensation plans				5,406		
Payment of dividends to stockholders			(159,73	36 ) (164,274	)	
Cash used in financing activities			(155,33	32 ) (750,401	)	
Effect of exchange rate changes on cash and cash equivale	ents		742	151		
Increase (decrease) in cash and cash equivalents			55,352	(104,463	)	
Cash and cash equivalents beginning of period			1,411,6	1,202,722		
Cash and cash equivalents end of period			\$1,466,9	76 \$1,098,259		
Supplemental cash flow information:						
Cash payments for income taxes			\$83,128	\$ 167,185		
Cash payments for interest			\$7,211	\$7,229		
APPLIED MATERIALS, INC.						
RECONCILIATION OF GAAP TO NON-GAAP RESULTS						
	Three Months	s Ended		Six Months E	nded	
	April 26,	April 27,	January 25,	April 26,	April 27,	
(In thousands, except per share amounts)	2009	2008	2009	2009	2008	
Non-GAAP Net Income (Loss)						
Reported net income (loss) (GAAP basis)	\$ (255,390	) \$ 302,507	\$ (132,934	) \$ (388,324	) \$ 564,883	
Equity-based compensation expense	39,172	50,322	33,608	72,780	89,044	
Equity based compensation expense	00,172	00,022	00,000	72,700	00,044	
Certain items associated with acquisitions <sup>1</sup>	24,824	31,144	26,025	50,849	62,182	
Restructuring and asset impairments <sup>2,3,4</sup>	26,709	510	132,772	159,481	49,496	
Costs associated with ceasing development of beamline		250			4 200	
implant products <sup>5</sup>	-	259	-	-	1,280	
Impairment of equity method investment and strategic investments	77,081	-	-	77,081	-	
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Income tax effect of non-GAAP adjustments and resolution of audits of prior years' income tax filings	(48,040	) (23,142	) (62,939	) (110,979	) (60,468	)
Non-GAAP net income (loss)	\$ (135,644	) \$ 361,600	\$ (3,468	) \$ (139,112	) \$ 706,417	
Non-GAAP Net Income (Loss) Per Diluted Share						
Reported net income (loss) per diluted share (GAAP			<b>A</b> (2.12			
basis)	\$ (0.19	) \$ 0.22	\$ (0.10	) \$ (0.29	) \$ 0.41	
Equity-based compensation expense	0.02	0.03	0.02	0.04	0.05	
	0.01	0.02	0.01	0.03	0.03	
	•	•				
Restructuring and asset impairments			0.06		0.02	
Reported net income (loss) per diluted share (GAAP basis)						

Costs associated with ceasing development of beamline implant products	-	-	-	-	-
Impairment of equity method investment and strategic investments	0.05	-	-	0.05	-
Resolution of audits of prior years' income tax filings	(0.01	) -	-	(0.01	) -
Non-GAAP net income (loss) - per diluted share	\$ (0.10	) \$ 0.26	\$ 0.00	\$ (0.10	) \$ 0.51
Shares used in diluted shares calculation	1,331,729	1,373,314	1,329,223	1,330,476	1,379,071

<sup>&</sup>lt;sup>1</sup> Incremental charges attributable to acquisitions consisting of inventory fair value adjustments on products sold and amortization of purchased intangible assets.

SOURCE: Applied Materials, Inc.

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<sup>&</sup>lt;sup>2</sup> Results for the three months ended April 26, 2009 included asset impairment charges of \$15 million related to wafer cleaning equipment and restructuring charges of \$12 million primarily associated with a restructuring program announced on November 12, 2008. Results for the six months ended April 26, 2009 included asset impairment charges of \$15 million related to wafer cleaning equipment and restructuring charges of \$145 million associated with a restructuring program announced on November 12, 2008.

<sup>&</sup>lt;sup>3</sup> Results for the six months ended April 27, 2008 included restructuring charges of \$38 million associated with a global cost reduction plan.

<sup>&</sup>lt;sup>4</sup> Results for the three and six months ended April 27, 2008 included restructuring and asset impairment charges of \$510,000 and \$12 million, respectively, associated with ceasing development of beamline implant products.

<sup>&</sup>lt;sup>5</sup> Results for the three and six months ended April 27, 2008 included other operating charges of \$259,000 and \$1 million associated with ceasing development of beamline implant products.